# DUN'S REVIEW

# A Journal of Finance and Trade

PUBLISHED ON SATURDAY

R. G. DUN & CO., THE MERCANTILE AGENCY,

290 Broadway, New York

SUBSCRIPTION \$2.00 PER YEAR

European Subscriptions (Including Postage) \$3.00

Entered at the Post Office, at New York, as second class matter.

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#### THE WEEK

VARIED as the economic readjustments have already been, the extension of Federal domination of trade and industry has continued without interruption and steadily becomes more far-reaching in its influence. Not only are the wants of the Government greatly exceeding earlier expectations and monopolizing a constantly increasing proportion of the nation's producing capacity, but no precise calculation can be made as to the supplies that will be available for ordinary uses, and civilian contracts are promptly set aside whenever they interfere with work of a special character. Under the conditions, the state of business obviously cannot be gauged by the usual standards. and that the notable activity manifested in many quarters results either directly or indirectly from pressure of war needs each week's reports make plainer. Yet the halting tendencies witnessed in regular channels, while partly attributable to the country-wide movement toward economy and retrenchment, do not imply any general lessening of the purchasing ability of consumers and instances are not uncommon where the rising living costs have been offset by the frequent and substantial wage advances. The fact is, that buying in many instances has abated for no other reason than that all demands cannot now be satisfied, and not only are various lines of merchandise no longer appearing on the markets, but a still further restriction of so-

called non-essential outputs is clearly foreshadowed. Moreover, the maintenance of manufacturing operations has become increasingly difficult with the arrival of real summer weather, and the question of filling the depleted ranks of labor is one that producing interests do not find easy of solution. With the many existing uncertainties and inconveniences, the marvel is that business reflects so little semblance of disturbance.

That this nation's foreign merchandise movements in the fiscal year recently ended would not equal the 1917 record, the monthly reports had clearly indicated. Yet the reduction was moderate, from \$8,949,000,000, in round numbers, to \$8,874,000,000, or less than 1 per cent., and all of it occurred in exports, which fell from \$6,290,000,000 to \$5,928,000,000. Contrasted with this decline of 5.8 per cent. in exports, there appears an increase of \$287,000,000, or 10.8 per cent., in imports, which rose from \$2,659,000,000 to \$2,946,000,000, and the excess of exports over imports was lowered from \$3,631,000,000 to \$2,982,000,000, or about 19 per cent. In June, the value of both exports and imports was less than in either May or April, the shipments totaling, in exact figures, \$484,503,919 and the imports \$260,313,031.

Running far beyond earlier calculations, the Government's steel needs for the second half of the year are estimated by the War Industries Board at 20,000,000 tons of finished products, or 3,500,000 tons more than the expected output. While some private interests have challenged these figures and have asked for definite assurance as to steel supply, even on a reduced scale, The Iron Age says that "no assurance has been given, nor can it be given, the most certain thing in the prospect being that the use of steel for war purposes will increase, while production is less likely to increase." Concerning the latter phase of the situation, it was recently pointed out in these columns that hot weather would have to be reckoned with as a factor in imposing restraint on operations, and the high temperatures of the current week have been less conducive to vigorous prosecution of manufacturing. Meanwhile, the movement to augment producing capacity continues, announcement being made that the Steel Corporation's tin plate plant at Gary will be more than doubled as soon as the work can be effected.

The question of price-fixing causes hesitation in various quarters and the hide markets have been in a waiting position, pending official announcement of maximum quotations for the three months beginning with August. Such prices as have already come out disclose reductions of 1c. to 3c. and are said to be disappointing to packers, who expected higher levels, or at least unchanged figures, as the quality of August, September and October take-off is the best of the entire year. That the downward revisions of hide prices will have some influence on leather and footwear values seems certain, and the leather schedules, when they appear, are likely to be lower than many tanners have While the leather situation is at present anticipated. quiet, a revival of activity is looked for with the placing of further government shoe contracts and a resumption of operations by footwear factories that have lately been chiefly occupied with inventory taking.

With many influences combining to make buyers more cautious than they have been in a long period, the dry goods markets reflect halting tendencies, and a revival of activity is expected only with the removal of various existing uncertainties. The price-fixing plans of the Government are proceeding slowly and the reductions recently announced at mill centers have not yet become effective in jobbing channels, although the upward movement of quotations has been checked and a damper put on speculation. In the manufacturing end, all energies are converging in the maintenance of production for war purposes, and where government deliveries are interfered with by lack of operatives or by other causes, civilian business is promptly set aside. Owing to the difficulties of securing coal and providing transportation arrangements, cotton mills not

already engaged on war work are seeking orders in that field and ordinary outputs are constantly lessening, with many standard fabrics no longer coming on the markets.

Not a few observers had marveled at the persistent strength of cotton prices at a time when various influences seemed against the market, and the sharp break that occurred this week, especially in the July option, was by no means wholly unexpected. While dry weather complaints from Texas have recently acted as a supporting element, there has been the offset of favorable crop advices from other sections, and the drought in Texas is not likely

to continue much longer. The fact is, that indications still point to the largest crop in several seasons, coincident with greatly reduced exports and a diminishing domestic consumption, and each week the general statistical position appears to become increasing bearish. What is more, the spot basis in the belt has lately been yielding and the South has been a seller of the options here, notwithstanding the lack of rain in Texas. But while the July delivery expired on Thursday at a price 4c. a pound below last Saturday's closing figure, the distant months sustained comparatively little net recession.

## GENERAL BUSINESS CONDITIONS

#### **NEW ENGLAND**

#### Demand for Seasonable Goods Stimulated by Warmer Weather—Sentiment Cheerful

BOSTON.—There is not much change in the commercial situation and the New England industrial situation is still characterized by busy mills and factories, with production very heavy and government contracts taking the greater part of the output.

There is increasing unsettlement of labor, with numerous strikes and threats of strikes, which is, of course, at present the greatest menace that manufacturers have to face. Government help and regulation of this very important and annoying matter are asked for by employers, and this will probably be given as soon as possible. Shipyard employees, however, are showing an enthusiasm in rushing work that is very commendable and patriotic.

Retail trade is said to be satisfactory in practically all lines. The New England coal situation continues encouraging, with receipts of both anthracite and bituminous gaining, and efforts at conservation making satisfactory progress. There are a great many buyers in the dry goods market, but actual business has been small. This is particularly noticeable in cotton goods, though all branches are more or less affected. In both cotton and woolen goods offerings are light. An increasing percentage of machinery in woolen and worsted mills is engaged on war work. Wool receipts are large and shipments to the mills are increasing.

PROVIDENCE.—The majority of manufacturing plants are actively employed, but there is no material improvement in the labor situation. Both wholesalers and retailers in this district report a steady movement of merchandise, but a continued scarcity in some lines. In jewelry no new features are apparent, except that some claim that orders are possibly falling off a little, which is to be expected in mid-summer. Collections are satisfactory, money is apparently easy and bank clearings show a substantial increase over last year.

NEW HAVEN.—Retail business is fair, but high prices have restricted sales to some extent. Labor is scarce and there is a continued demand for advances in wages. The coal situation has shown considerable improvement, but there is still fear of shortage during the coming winter. All local manufacturing plants are operating to full capacity, with government contracts taking a large portion of the production.

#### MIDDLE ATLANTIC STATES

#### Midsummer Quiet in Some Lines, but Business Better than Usual at this Period

PHILADELPHIA.—The high temperature of the past week caused a noticeable slowing down in numerous wholesale branches of business, but the retail demand for seasonable merchandise was of very satisfactory proportions and stocks of summer goods are being closely cleaned up.

Practically all of the leading industrial plants are operating to capacity, many of them being fully engaged on government contracts and giving little or no consideration to civilian orders, for which reason there is a great scarcity of many classes of commodities, and merchants are finding it an increasingly difficult problem to meet the requirements of their customers. Prices are uniformly high, but this does not appear to lessen demand, as ready buyers are found for practically all available goods. The preference for the more staple and servicable kinds of merchandise, however, is steadily growing more general, and indications of an increasing tendency towards economy on the part of consumers are becoming more strongly defined.

Manufacturers of men's, boys' and women's wearing apparel of

Manufacturers of men's, boys' and women's wearing apparel of all kinds report that they are receiving many inquiries and that

quite a substantial volume of actual business for fall, winter and spring delivery is being placed, but many of them state that it will be practically impossible for them to fill all orders, owing to the shortage of competent labor and the increasing scarcity of raw materials. Dry goods, hosiery, underwear, furnishings, millinery and kindred lines are in active request, but prices continue to rise and there is an embarrassing shortage of supplies. All varieties of leather are in brisk demand and advancing, while further improvement in sales is noted by wholesale dealers in footwear.

PITTSBURGH.—Aside from weather influences the situation has not changed materially, the hot spell checking the general average of retail trade, but stimulating sales in seasonal lines of wearing apparel. As a phase of the current trend, it is mentioned that the threatened shortage in fabrics has led to advance orders earlier than usual. In some instances, clothing manufacturers have taken orders subject to their ability to find the goods, and deliveries are not assured.

In miscellaneous lines, the shortage in skilled labor is becoming acute, as it is impossible to fill the vacancies. This is the case with the printing trade, and there is some idle equipment. Orders are at a good rate, mostly commercial work, and the demand actually exceeds the ability to cover needs promptly. There is a tendency with producers to pass merchandise along to the jobbers and in such lines as notions and general merchandise shipments are coming in at a steady rate.

BUFFALO.—Ideal growing weather prevails throughout western New York and Pennsylvania and farm products of all kinds are flourishing. Wheat is rapidly maturing and being harvested and other small grains are ripening. Farm conditions are good throughout this section.

Manufacturers continue operating at factory capacity; it appears to be less difficult to get materials and transportation conditions have somewhat improved.

GLOVERSVILLE.—Manufacturers, wholesalers and jobbers report an active business, but are handicapped by scarcity of raw materials and insufficient labor. Collections are unusually prompt. The last few days of hot weather have helped the crops immensely. In order to fill government contracts, manufacturers' demands on local banks for loans have increased, but funds appear ample and rates are firm.

NEWARK.—The general volume of business is well maintained, despite many difficulties. Manufacturing jewelers are not busy, though a good many are now doing war work. In all other manufacturing lines labor alone is the limit of activity. About 1,000 machinists were on strike for three days last week, limiting production and retarding delivery, but it would now appear that differences may be adjusted and further disturbance avoided. Retail trade is better than in former years, though prices are constantly reaching higher levels. Collections generally are satisfactory.

#### SOUTH ATLANTIC STATES

#### Industrial Activity Fully Maintained—Staple Merchandise in Steady Demand

BALTIMORE.—A degree of quiet is noted in some lines, as is usual with the advent of midsummer, although there is gratifying activity still prevailing among many houses not catering entirely to the filling of government orders.

A long period of unusually cool weather interfered with retail distribution of seasonable merchandise, though this has been followed by high temperature and summer goods are now in brisk demand.

The coal situation has a somewhat more favorable outlook at this time, the movement of hard coal to this city having been in good quantities during the past few weeks. The lumber market has shown indications recently of improvement, due to increased building activity. There is a good demand for paints, oils, etc., although stocks are still reported low, as a rule. A fair business is said to have been done in furniture and floor coverings, though the importation of linoleums has practically ceased. There has been con-

siderable let up in the wholesale movement of dry goods and notions. Jobbers of footwear report a strong demand, though delays in receiving supplies from the factories have interfered with the prompt filling of orders.

RICHMOND.—Seasonable inactivity prevails in most lines during the vacation period, but, in general, the usual volume of orders, or more, is being booked. Wholesale hardware dealers say demand is good for building specialties on account of work at army training camps, and look for difficulty in filling orders during the coming season.

In wholesale boots and shoes trade is good, with prices firm, and especially brisk demand for heavy shoes is noted. Wholesale dry goods houses report the usual dullness for this period, but anticipate a good season. The produce market is quiet, with no advance in prices.

#### SOUTHERN STATES

#### Well-Maintained Activity in all Departments— Short Supplies Cause Complaint

ST. LOUIS.—Wholesale distribution continues in very satisfactory volume in practically all lines and almost without exception is in excess of the same period last season, while manufacturers continue to operate at capacity, and the labor situation has improved under the government order to "Work or Fight."

High temperatures have greatly stimulated the movement of seasonable merchandise, though the dry spell has materially shortened the local supply of fruits and vegetables, causing considerable increase in prices of home grown stuff. The local coal situation continues to improve and it is now believed that no stringent restrictions will be necessary, although the strictest economy is requested in both heating and lighting.

LOUISVILLE.—Manufacturing plants are practically all busy and most wholesale and retail lines are doing more business than last year at this time, while collections are notably better than in former years. In hardware, a heavy fall demand is anticipated, but manufacturers of metal products are unable to get sufficient supplies for non-essential business. The grain trade is active.

MEMPHIS.—In some lines of merchandising there is less complaint about keeping stocks up to the necessary summer volume, which is attributed to improvement in transportation. Distribution is well maintained and the outlook is favorable, sales being larger than last year. Development of interior water traffic with government aid is expected to further obviate freight congestion.

BIRMINGHAM.—General trade conditions continue satisfactory. Manufacturers have ready sales for all goods they can supply, but are finding it more difficult to fill orders on account of shortage of certain materials and labor. Collections are good. Crop conditions in north Alabama have been reported for some time as extremely favorable, and recent rains have been very beneficial. The money market is in a satisfactory position and recent bank statements show a substantial increase in deposits.

NEW ORLEANS.—There has been no appreciable change in general trade conditions since last week. A good portion of the Texas cotton crop continues to suffer from insufficient moisture, and the forthcoming government condition report, it is believed, will show a falling off in estimates of expected yield in that portion of the belt. War news continues favorable, and with the removal, for the time being at least, of fears of price fixing, the market appears in position to respond promptly to stimulating influences. Rice is maturing rapidly, and some of the new crop should be in during the week.

#### CENTRAL STATES

#### Liberal Buying of all Kinds of Commodities Reflects Generally Favorable Conditions

CHICAGO.—Midsummer trade, with a little more than normal languor, has been the rule this week, to the accompaniment of warm weather. With due allowance for these conditions retail business is fully up to the average and wholesale orders continue to run considerably ahead of last year.

In some of the principal textile lines uncertainty as to price-fixing exerts a quieting influence, but the check to the placing of orders is hardly perceptible. With the existing shortage of merchandise and sustained public demand, there is a large volume of buying in which prices, terms and deliveries are left as matters for future adjustment, subject to conditions as they arise. Further advances in prices of floor coverings, with the withdrawal from the market of some of the largest concerns, has left tardy buyers to shift for themselves. Existing jobbers' stocks probably will be marked up again. Increasing government wool requirements are the cause. The army is larger than was contemplated, and is growing fast. Its needs curtail more and more the supplies available for civilian use in virtually all branches of trade and these war demands keep manufacturing at high pressure.

CINCINNATI.—Business is good in nearly every line and all concerns engaged on war contracts are working to capacity. Many manufacturers who are not holding war contracts are experiencing considerable difficulty in securing anything like the amount of materials needed to take care of orders on hand. Weather conditions are ideal for retail trade in wearing apparel, and houses handling other kinds of merchandise also state that trade is very satisfactory.

satisfactory.

Clothing manufacturers report raw materials very scarce and hard to obtain, and with the mills placing restrictions on their purchases there does not appear to be any immediate prospect of relief. This is between seasons for tailors-to-the-trade and their business is not very active. Collections are satisfactory. Jobbers in boots and shoes state that demand is only fair, although some fall shipments are being made and a good season is anticipated.

CLEVELAND.—Fair activity features the local trade situation, and weather conditions are favorable for summer merchandising. A rather backward spring has been followed by sudden hot weather, and many lines that had lagged are now showing a brisk movement.

Jobbing and light manufacturing, particularly of wearing apparel, shows corresponding improvement. The cloak and suit industry continued very busy until this week, when an attempt was made to call a general strike of workmen, although indications are that the first few days found less than half of the force complying with the order.

All metal industries are working to maximum capacities. Labor is well employed. Building is still retarded, so far as home construction is concerned, and little business is being done by supply concerns, outside of their government orders.

DETROIT.—Steady curtailment of civic business is more and more evidenced in the city's industrial plants and summer shutdowns through lack of orders will not be in evidence this year, owing to extensive and growing government needs.

In jobbing quarters fall buying is moving freely, helped by seasonable weather conditions. Rapidly mounting prices and a continued withdrawal from the market of many lines features the wholesale situation. Heavy government requirements which manufacturers must provide for first are causing an increasing paucity of merchandise, particularly in woolens, cottons, etc. Retail trade continues about normal with more seasonable weather. Money rates are firm and collections good.

GRAND RAPIDS.—The semi-annual furniture sale is now practically over, and, on the whole, has been satisfactory. Conditions have been very unusual and with the production limited by labor and the shortage of material, the aim will be to meet the needs of regular customers, new accounts not being encouraged. July shipments, so far, are reported to be considerably in excess of those last year. Other lines of manufacture show continued activity, and skilled labor is still in great demand. Jobbing trade is satisfactory, with collections fair to good.

#### WESTERN STATES

#### Encouraging Reports from all Sections—Country Merchants Placing Good Orders

MINNEAPOLIS.—Demand for wholesale merchandise continues brisk and jobbers of dry goods, groceries, footwear, men's furnishings, hats, caps, and general merchandise report sales considerably in excess of the corresponding period last year, but find some difficulty in obtaining merchandise in sufficient quantities to meet requirements.

Manufacturers are busy and have large orders on hand for immediate and future delivery, but continued scarcity of skilled labor, in some lines, delays delivery. Prices of lumber remain firm, and demand is quite strong, especially for Northern and Southern pine, hemlock and hardwood, but no improvement is noticed in local building operations.

ST. PAUL.—Jobbing and manufacturing activity is well maintained in all lines, and business continues to show some increase as compared with the same period of a year ago. There is a shortage in all classes of merchandise but substitutions are made and dealers are fairly well taken care of. Aside from increased sales to the civilian trade a number of factories are employed on government contracts and working to capacity. Collections are good

DULUTH.—Aside from the fact that in considerable portions of North Dakota and Montana the crops have deteriorated, the business situation in this territory is not materially changed from that which has prevailed for several weeks past. Minnesota crop prospects are excellent. Mining and shipbuilding activities are being carried on to the greatest extent possible under the existing labor conditions. The movement of merchandise is in satisfactory volume, although limited in some lines by shortage of goods. Most houses report collections prompt.

KANSAS CITY.—Business is quiet in most lines except those directly influenced by war needs. This condition is not unusual or especially pronounced for the midsummer season, however, espe-

cially considering the hot, dry weather prevailing, and prospects for greater activity shortly are apparently good. Corn continues to stand the draught well and is not seriously injured. In localities where it is principally produced local showers have improved its condition, but crops are quite generally approaching the point where soaking rains will be necessary, and at this time hay pasture and truck gardens are seriously affected. Wheat is well threshed and yields are very satisfactory. Fall plowing is retarded by lack of rain.

OMAHA.—Trade, particularly retail, continues brisk for this season, but difficulty is being found in securing merchandise in some lines. General conditions, however, continue quite favorable and collections are reported to be somewhat better than normal. The grain harvest is completed and while the yield is below the

The grain harvest is completed and while the yield is below the more enthusiastic estimates, it conforms closely to the Government's figures. Ample rains over all of the country from the mountains to the Mississippi River have averted any danger of damage to corn.

#### PACIFIC STATES

#### Business Active at Most Centers, and Conditions Generally Regarded as Favorable

SAN FRANCISCO.—Jobbers in most lines report increasing sales. Retail trade near industrial centers is active, but in other districts where the buying power has not kept pace with rising prices, there is an evident disposition toward economy.

With these exceptions business is good, although small dealers in dry goods and groceries complain they can make but little profit at present prices.

In the cities there is call for small homes, especially to rent, and some sales, but high prices of labor and material do not encourage building, and vacant lots are not moving well. The gold output for the State in six months amounted to \$8,500,000, which shows a decrease of \$3,000,000, compared with the same period last year.

LOS ANGELES.—The authorized statement of the thirty Los Angeles banks July 1, 1918, shows total deposits of \$250,555,211, an increase of \$1.090,237 over July 1, 1917; loans were \$235,910,-115, an increase of \$21,006,389; surplus and undivided profits \$12.629,676, an increase of \$637,317. Total resources \$299,687,731, an increase of \$14,364,014. Dividends paid stockholders (six months) \$943,575, a decrease of \$352,764; interest paid depositors (six months) \$2,064,451, an increase of \$68,559.

The semi-annual industrial report of the Chamber of Commerce shows that since January 1, 1918, twenty-four new canneries have been organized to handle fish, fruits and vegetables. Supplementing these new industries are two glass bottle factories and two large can manufacturing plants.

Within the same period thirty-one new factory buildings, costing over \$3,000,000, have been constructed. Additions to factories and new equipment have called for \$1,911,750 more, making a grand total of \$4,960,750.

Government shipbuilding contracts totaling \$85,000,000 are under way at Los Angeles harbor and the Government's representatives have promised additional contracts amounting to \$100,000,000,000, contingent upon ability to handle them. Shipbuilding growth is reflected in the expansion of the five banks at Los Angeles harbor, which show an increase in deposits of 53 per cent. over a year ago.

PORTLAND.—Recent gains in business are fully maintained, and there is every prospect that the volume will continue large through what is usually the dull summer months.

The labor shortage has become less acute. The shipbuilding

The labor shortage has become less acute. The shipbuilding plants are now generally supplied and the most pressing wants of farmers for harvest help have been taken care of by assistance sent from the cities.

The first carloads of new crop wheat have reached tide-water mills, about two weeks earlier than usual. Local flour mills are grinding for home consumption the small remnant of the old crop turned over by the Grain Corporation. A request has been made by the Food Administration that more flour be purchased for the Allies in this section than last year, so the mills may run full time and provide an adequate amount of millfeed for stock growers.

#### DOMINION OF CANADA

#### More Conservatism, Due to Dry Weather in Some Sections, but Business Still Good

MONTREAL.—The hot weather has hastened the exodus to holiday resorts, and city retail trade is naturally quieter, while trading in the country is light owing to all the countryside being busy in the hay fields, but there is no appreciable falling off in payments, and the failure list continues remarkably light.

In wholesale circles there are few novel features. A purchasing agent of the British Government was in the leather market last

week, and it is reported that purchases of sole and upper leather approximating a million dollars are likely to be confirmed. Further heavy buying by British agents is also reported in Boston and New York, and all values are firmly held. Dry goods men report the demand as still being of an insistent character, with sales ahead of corresponding period a year ago. Some good-sized shipments of much-needed lines have come to hand during the past ten days or so by in-coming steamers from Britain. In groceries the movement is about normal. The hot weather has given some impetus to the demand for smoked and cooked meats, and prices are firm. In general hardware there is still a very fair distribution.

TORONTO.—Retail business in dry goods is good, with summer and wash goods of all descriptions in active demand. Wholesale dry goods houses are busy filling orders for fall, so far as supplies on hand will allow, but report an increasing scarcity in woolens. All classes of woolen goods are high, but some slight relief in the wool shortage in Canada is looked for in the recent arrival at Vancouver of a large shipment of Australasian short wools, the distribution of which will be under control of the Government. Wholesale provisions are active, but the high prices quoted for canned goods have tended to restrict demand, dealers feeling that quotations cannot well go higher, while there is a chance that they may come lower.

Leather is firm, though dealers see a possibility of easier prices in the near future. Towards the latter part of the week business conditions became somewhat complicated as a result of a strike in the postoffice department, resulting in a general tie-up in the distribution of the mails. Building trades are only moderately busy, high prices and shortage of materials tending to check any great activity, but in spite of this handicap, building permits for the month show a substantial increase over the corresponding month last year.

QUEBEC.—The 'tourist traffic so far has been comparatively light, but a fairly active movement in that direction is anticipated during the coming month. The establishment of a regular steamer line along the lower St. Lawrence by a Quebec company promises to relieve the congestion of freight along these points, and also to bring in a good stock of fish, which this year is remarkably plentiful, especially cod. Collections are fair.

MOOSE JAW.—Business in nearly all lines continues fairly good, and collections are well up to expectations. Wholesalers and jobbers in groceries and kindred lines report an active demand in spite of the holiday season.

Crops throughout the district are badly in need of rain, and the anxiety in this connection is reflected in certain quarters by a tendency to cancel goods ordered for full delivery

tendency to cancel goods ordered for fall delivery.

There is a fair demand for lumber and builders' supplies, but building conditions are still below normal.

## Some Decline in Foreign Commerce

American foreign trade during the fiscal year 1918 fell off slightly, as compared with the country's volume of trade during the fiscal year of 1917, according to figures published by the Department of Commerce on Tuesday. The total of trade during the fiscal year of 1918 was \$8.874.000,000, as compared with \$8,949,000,000 for the previous fiscal year.

Imports during this period show an increase of \$287,000,000 over the last fiscal year, reaching a total of \$2,946,000,000. Exports on the other hand showed a decrease of \$362,000,000, the total for 1918 being \$5,928,000,000, as compared with \$6,290,000,000 in 1917. The excess of exports over imports amounted to \$2,982,000,000 in 1918, against \$3,631,000,000 in 1917.

Exports and imports both show a falling off for June, 1917, as compared with May and April. Imports totaled \$260,313,031, as compared with \$323,256,898 in May, while exports amounted to \$484,503,919, as against \$550,490,136 in May.

Gold imports during the fiscal year amounted to only \$124,000,000 as compared with \$977,000,000 in 1917, while exports were valued at \$191,000,000, compared with \$292,000,000 in 1917. Imports of silver during the same period amounted to \$70,000,000, against \$35,000,000 in 1917, and silver exports increased from \$78,000,000 in 1917 to \$139,000,000 in 1918.

The value of merchandise exports and imports by months during the last three years follow (000 being omitted):

			-Exports-			-Imports-	
	,	1918.	1917.	1916.	1918.	1917.	1916.
Jan.		\$505,282	\$613,324	\$330,036	\$233,949	\$241,793	\$184,350
Feb.		411,762	467,648	401,783	207,704	199,479	193,935
Mar.		531,034	553,985	410,742	242,162	270,257	213,589
Apr.		499,788	529,927	398,568	278,981	253,935	218,236
May		550,490	550,063	474,803	323,256	280,727	229,188
June		484,503	573,653	464,685	260,313	306,622	245,795
July			372,758	444,713		225,926	182,722
			489,997	510.167		267,854	199,316
Sept.			455,997	514,924		236,196	164,038
Oct			543,232	492,813		221,239	178,658
Nov.			488,193	516,167		220,534	176,967
Dec.			593,864	523,233		227,911	204,834

The Chicago Clearing House Association has voted to adopt resolution of committee to put interest rate on out-of-town balances in Chicago banks on a sliding scale, governed by ninety day rate of Federal Reserve Bank of Chicago, the plan to become operative August 1.

#### LITTLE EASING OF MONEY RATES

#### Call Loans Again Quoted Mainly at 6 Per Cent., with 4 Per Cent. Minimum on Friday

Almost another entire week passed without appreciable easing of the money situation, and not since early this month has a lower rate than 4 per cent, been named on day-to-day accommodation. In fact, only on three occasions during the last three weeks-namely, a week ago Friday and on Tuesday and Friday of this week-has the call loan quotation receded from the 6 per cent. maximum, and some people now begin to see more clearly that existing monetary conditions are not conducive to active Stock Exchange operations. That funds are needed for other purposes than for aggressive speculation has been frequently pointed out in these columns, and the absence of a "boom" in securities at a time of highly encouraging war news surprises no one who has considered the circumstances surrounding the money market. Although tightness of money does not wholly explain the present lack of speculative incentive, it has seemed perfectly clear right along that, even without such uncertainties as the tax question, there could be no vigorous and sustained rise of stock prices while accommodation for the fixed periods was so difficult of procurement and call loans were commanding 6 per cent. almost daily. Meantime, further recovery in the local banking position has been witnessed; the actual surplus of the Clearing House members last week rose an additional \$18,000,000 and at this writing stands above \$74,000,000. Yet this sum is only about one-half the amount held in excess of legal requirements last year.

#### Money Conditions Elsewhere

BOSTON.-Borrowing rates are firm at 6 per cent., with the money market very dull. The Government remains the leading factor in the situation.

PHILADELPHIA.—The money market shows no material change although there is somewhat more activity in bonds and commercial paper is reported to be moving quite freely. Rates are firm at 6 cent. for call money, 5% to 6 per cent. for time loans, and 6 per cent, for choice commercial paper,

RICHMOND .- An active demand is noted for money at the prevailing rate of 6 per cent, which is largely for harvesting and marketing the crops, especially tobacco.

CHICAGO.—The money situation is close, but there has been little CHICAGO.—The money situation is close, but there are deviation from the 6 per cent. rate for loans. Rediscounts at the Federal Reserve Bank have reached new high record figures, approaching the \$200,000,000-mark. The third instalment of the third Federal Reserve Bank have reached new night record neutres, approaching the \$200,000,000-mark. The third instalment of the third Liberty Loan left only about \$65,000,000 of the total of \$608,000,000 subscribed in the district to be paid in the final collection next month, which makes it certain that that financial operation will be disposed of without inconvenience.

CINCINNATI.—The banks experienced a very busy week and set a new record for clearings. There was an active demand for money, largely from the rural districts for crop moving operations. The market was firm, with rates unchanged at 6 per cent. for time and commercial loans, but call money was not quoted. The local stock and bond market continues dull.

MINNEAPOLIS.—The money market is firm, deposits are heavy, and collections generally are satisfactory. Rates are unchanged at 6 per cent. for all classes of loans.

OMAHA.—Demand for money appears light and deposits have shown some gain in the past few weeks. Loans remain about stationary, but it is anticipated they will increase with the crop movement, which is just starting.

#### Fewer National Bank Applications

In the fiscal year ending June 30, 1918, 168 charters were granted with capital of \$15,435,000, as compared with 163 charters granted with capital of \$9,470,000 during the preceding year. In the same time the Comptroller of the Currency refused 24 applications for charters for new national banks, while 27 applications were rejected during the year preceding. Applications for charters were received from 248 national banks, with capital of \$13,685,000, compared 321 applications received during the fiscal year ending 30, 1917, with capital of \$21,185,000. A total of 164 national banks increased their capital stock in the sum of \$16,150,000, against 150 banks increasing their capital by \$25,507,490 during the year ending June 30, 1917. Six national banks reduced their capital during the past year by \$277,800. During the preceding year 19 banks reduced their capital by \$1,255,500. Fifty-eight national banks reduced their capital by \$1,255,500. national banks went into voluntary liquidation (exclusive of those

consolidating with other national banks), their aggregate capital the year ending June 30, 1917, with an aggregate capital of \$8,902,-At close of business June 30, 1918, there were 7,718 active national banks. On June 30, 1917, the number was 7,635.

# Downward Trend in Spanish Exchange

More than at any previous period, the foreign exchange market subject to governmental domination and operations continue under close restrictions. With renewed reports of the probable establish-ment of an American credit at Madrid, Spanish exchange in the New York market disclosed a downward tendency in every session and on Friday the check rate fell to 26.85, with cables touching 27.00. In Swiss bills, also, there was less firmness, and guilders rielded about 1/4 from Monday's quotation. But in Italian exchange, which has been brought under strict regulation, further improvement was witnessed, the sight rate being lifted to 8.51 lire to the dollar and cable transfers to 8.50. The granting, last week, of an additional \$100,000,000 credit by the United States Government to Italy has made easier the stabilization of exchange on the latter

country.

Daily closing quotations of foreign exchange in the New York

Sterling, 60 days. Sterling, sight Sterling, cable Paris sight Guilders, sight	Sat. 4.72½ 4.75¼ 4.76½ 5.71% 8.81 51¾	Mon. 4.72½ 4.75¼ 4.76½ 5.71% 8.51 51¾	Tues. 4.72½ 4.75¼ 4.75½ 5.71% 9.51 51%	Wed. 4.72 ½ 4.75 ¼ 4.75 ½ 5.71 % 8.51 51 %	Thurs. 4.72½ 4.75¼ 4.76½ 5.71% 8.51	Fri. 4.72 1/4 4.75 1/4 4.76 1/2 5.71 1/8 8.51
Pesetas, sight Swiss, sight	27.45 3.94	$\frac{27.35}{3.95}$	$\frac{27.20}{3.95}$	27.10 3.94	$\frac{26.85}{3.95}$	$\frac{26.87}{3.95\frac{1}{2}}$

#### Bank Clearings Disclose Increases

Clearings through the banks this week at the principal cities in the United States aggregate \$5,502,203,732, an increase of 11.3 per cent. over the same week last year. New York City reports a gain of 1.7 per cent., and the outside centers 30.4 per cent. There is again a remarkably favorable comparison with 1916, the aggregate of all points being no less than 49.9 per cent. larger than for this week two years ago, to which New York contributes an increase of 36.7 per cent. and the cities outside the metropolis a gain of 76.1 While almost every city continues to report record changes for this period, the improvement over last year is especially marked at Philadelphia, Baltimore, Pittsburgh, Cincinnati, St. Louis, Kansas City, New Orleans and San Francisco.

Figures for the week and average daily bank exchanges for the year to date are given below for three years: 337----

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	July 25, 1918	July 26, 1917	Cent.	July 27, 1916	Cent.
Boston	\$301,210,557	\$228,108,010	+3.2	\$174,548,462	+71.4
Philadelphia.	408,531,792	288,970,785	+40.7	216,321,113	+ 88.9
Baltimore	65,999,275	40,203,806	+64.2	36,570,283	+ 80.5
Pittsburgh	142,027,288	90,709,964	+56.6	65,946,784	+115.4
Cincinnati	66,879,455	46,612,668	+43.5	31,231,950	+114.1
Cleveland	94,701,889	80,383,785	+17.8	51,332,860	+ 84.6
Chicago	497,247,358	463,309,240	+7.3	362,416,306	
Minneapolis	23,592,259	35,314,018		23,318,929	
St. Louis	163,464,857	114,231,362		95,971,089	
Kansas City.	212,478,268	134,137,807		75,324,812	
Louisville	21,877,481	18,110,387		15,949,176	
New Orleans.	-40,640,825	31,148,239		19,875,081	
San Francisco	121,906,910	85,892,290	+42.4	58,160,041	+109.6
Total	\$2,160,558,214	\$1,657,132,364	+30.4	\$1,226,966,886	+ 76.1
New York	3,341,645,518	3,285,124,420	+1.7	2,445,069,744	+ 36.7
Total all	\$5,502,203,732	\$4,942,256,781	+11,3	\$3,672,036,630	+ 49.9
American Ant	les.				

July to date	\$958,140,000	\$928,802,000 +		\$700,090,000 +	
June	951,834,000	903.833.000 +	5,2	700,366,000 +	34.7
May	942,078,000	892,272,000 +	5.6	725,281,000 +	29.9
April	873,208,000	904,421,000 -	3.4	693,182,000 +	27.8
1st Quarter	867,782,000	827,235,000 -	4.9	691,292,000 +	25.5

Differentials to be allowed on cotton fabrics figured on six basic prices agreed upon for the period between July 1 and October 1 have been announced by the War Industries Board. The differentials are generally lower than the present market prices,

#### Commercial Failures this Week

Commercial failures this week in the United States number 162, against 180 last week, 194 the preceding week, and 271 the corresponding week last year. Failures in Canada this week number 11, against 17 the previous week, and 17 the corresponding week last year. Below are given failures reported this week, the two preceding weeks, and for the corresponding week last year, with the total for each section and the number where the liabilities are \$5,000

	July 2	25, 1918	July 18	8, 1918	July 1	1, 1918	July 26, 1917		
Section	Over \$5,000	Total	Over \$5,000	Total	Over \$5,000	Total	Over \$5,000	Total	
East South West Pacific	21 6 5 10	67 28 44 23	27 8 25 6	72 31 49 28	26 12 23 11	71 51 37 35	36 18 35 10	114 55 72 30	
U. S Canada	42	162	66	180 17	72	194	99	271 17	

#### GOVERNMENT'S STEEL NEEDS GREAT

#### War Requirements Far Exceed Expectations— Operating Conditions Less Favorable

That the Government's steel needs far exceed earlier calculations is a fact made clear by this week's advices from trade sources. Not only is it "now realized that the ship program is to be increased next year beyond anything yet believed," according to The Iron Age, but "in its third warning to consumers of steel within three months the War Industries Board put the needs of the second half of the year for war and essential industries at 20,000,000 tens of finished steel products, or 3,500,000 tons more than the expected output." In commenting on the challenging, by automobile interests, of the 20,000,000-ton estimate, and the call for a definite assurance as to steel supply, even on a reduced scale, The Iron Age says that "no assurance has been given, nor can it be given, the most certain thing in the prospect being that the use of steel for war purposes will increase, while production is less likely to increase." Concerning the latter phase of the situation, it was not to have been expected, of course, that the favorable operating conditions which had prevailed up to about the middle of July would continue indefinitely, and high temperatures this week tended to impose restraint on manufacturing. What the July pig iron production figures will show, is a decidedly interesting question.

#### Pittsburgh Shipments in Large Volume

PITTSBURGH.—The recent record in fuel output and iron and steel production has been encouraging and the object is to maintain this, notwithstanding lessened efficiency by reason of the depressing weather. Working conditions until this week suffered but little on this account, and large shipments have gone forward of finished and semi-finished products. Special needs, however, are growing, rather than diminishing, and isolated equipment, whenever adaptable, is being brought into commission. Tonnages are carefully allotted and the prospects are that capacity will be needed to the maximum in the national program. Additional specifications are likely, and, in addition to ship construction, work is under way in covering the recent orders for railroad equipment.

There has been a reclassification in certain grades of scrap metal, with a readjustment in prices of scrap steel castings and other descriptions. The official quotations are firmly held, low phosphorous and heavy melting steel being in the strongest demand. Inquiries are reported for pig iron over the first half; producers approaching the matter conservatively though willing to meet essential requirements. The open market is lifeless and practically all of the current output is covered. Steel supplies for the finishing mills are at a narrow margin and open-hearth material is diverted entirely to war purposes.

Prices on the official basis continue billets at \$47.50 and sheet bars \$51 at mill. Bessemer pig iron is quoted \$35.20, basic \$32, and No. 2 foundry \$33 at furnace. The freight rate from Valley furnaces to Pittsburgh is now \$1.40. Iron bars are \$3.50 and steel bars \$2.90, Pittsburgh. Structural shapes are on the basis of \$3 at mill.

#### Other Iron and Steel Markets

PHILADELPHIA.—There is an increasing demand for iron and steel and production is endeavoring to keep pace therewith, but the Government is taking about all the output, and manufacturers not engaged on this class of work report difficulty in obtaining material. The plate mills are sold up for the balance of the year. There is an active demand for coke, and the car supply is sufficient for all needs.

CHICAGO.—The steel mills have received orders from the Government to increase deliveries of rails to keep transportation lines in good condition for the handling of the enormous traffic. Shipments have averaged about 8,000 tons a month in recent months. They will be increased to 16,000. This tonnage must come out of some other kind of war work—ship, ordnance or miscellaneous steel, as the authorities direct. Total shipments by the mills have increased slightly in the last fortnight, but July as a whole will not run much ahead of June. Shipyard demands now exceed steel production capacity and some idleness must result if more berths are added by the builders.

CINCINNATI.—The Government continues to allocate practically all iron available and local pig iron jobbers report business quiet. Manufacturers and consumers not working on war orders, directly or indirectly, find it almost impossible to secure any material, and for this reason make no inquiries. Concerns having had previous contracts with furnaces for iron are also feeling the effects of war conditions, because when iron is allocated it must be shipped as directed, taking precedence over other orders.

#### HIDE MARKET IN WAITING POSITION

#### Buyers Holding Off, Pending Announcement from Washington of New Official Prices

The hide market this week has been in an entirely waiting position, pending the official announcement from Washington of what are to be the maximum prices on hides and skins for the next three months of August, September and October. Some of the prices are already out, being on domestic packer hides as follows: Native steers, heavies 30c., lights 29c., extreme lights 24c.; native cows, heavies 28c., lights 24c.; Texas steers, heavies 28c., lights 27c. and extreme lights 24c.; butt brands 28c., Colorados 27c., branded cows 23c., native bulls 21c., and branded bulls 19c. As these prices show a reduction of 3c. on heavies and from 1c. to 2c. on lights and extreme lightweight hides from the maximums fixed for May-June-July, they have been quite a disappointment to packers and up to the middle of the week no business had as yet been effected in hides ahead. Packers report that it is difficult for them to contract their hides very far ahead, as they are uncertain regarding the future kill, and there is also the question with them as to how many hides they will want to reserve to themselves for their own tanning establishments.

In country hides, such maximums as have so far been learned show only a slight change from previous figures and, as the price on August-September-October extremes is reported as remaining unchanged at 22c., there is a very good demand for this variety, superinduced by the announcement that contracts will be let for 6,000,000 pairs of army shoes. Numerous sales have been made of country extremes at prices ranging from 21c. for April-May salting running under 20 per cent. grubby up to 22c. for choice lots of May-June-July salting that are free, or practically free, of grubs. The demand for the heavier weights of country hides still continues quiet.

All kinds of foreign hides are quiet, with the exception of River Plate frigorificos, which have been sold quite freely for July shipment on government allocation certificates to tanners. Total sales of frigorificos this week have been between 65,000 and 70,000 at prices ranging from \$54.50 to \$54.75, Argentine gold, per 100 kilos for steers and \$40.50 for cows. These prices are f. o. b. steamers at Buenos Aires.

The market on domestic calfskins continues very active, and apparently the demand is greater than the supply of these. The principal transaction consisted of a lot of 35,000 New York city's at \$4, \$5 and \$6 for the three weights up to 12 pounds, \$6.75 flat for 12 to 17-pound kips and \$7.25 for 17-pound and up kips, and \$5 for ticky, branded and grubby kips.

#### Lower Leather Prices Foreshadowed

The situation in about all lines of leather rules quiet. The material reduction in hide schedules announced by the Government for the next three months is likely to have some influence on the leather and shoe markets, but hardly to the extent that some daily press reports have intimated. Yet leather maximums, long delayed, are expected to follow the full promulgation of the hide lists, and will probably be lower than many tanners have anticipated. The market, generally, holds firm and tanners are looking for a renewal of activity on the announcement of new government shoe orders and the resumption of operations by footwear factories engaged in civilian work, which for the past week or so have occupied their time in inventory taking.

In sole leather, most sales have lately been made at full prices, although buyers have been talking somewhat easier rates on account of recent releases of certain varieties of stock for civilian purposes, the possibility of sales at reductions of Russian leather held in store here and the announcement of declines in hide maximums for the next three months. While the general bottom stock market is quiet, some sales are put through and one transaction is reported involving five carloads of dry hide hemlock sole. Oak sole is without especial feature and desirable weight stock in both scoured and Texas tannages is closely sold up. Union backs are quiet, with prices quoted unchanged at 65c. up to 70c., asked, on light packer cowhide leather.

Choice quality sole leather offal continues in fair demand and steady in price, but ordinary stock is slow and bellies and heads are both very draggy. Special quality heavy oak bellies sell right along at 35c. to 36c., but ordinary stock is reported obtainable at about 10c. less and some holders are quite anxious to effect sales.

about 10c. less and some holders are quite anxious to effect sales.

Upper leather tanners are still mostly engaged in filling back orders and new business in the various lines is rather moderate in nearly all selections of calf, kip and sides. Offerings, however, are generally moderate and, as a rule, prices are well maintained.

sheepskins, buyers are particularly anxious to obtain supplies of the superior selections, but these are scarce. Poorer grades are in chief supply, but an increasing call is noted. There is a regular steady demand for colored kid, and a fair business is also passing in black goat leathers.

#### Restraints on Business in Footwear

Perplexing conditions still characterize the market for footwear. Manufacturers refrain from booking business far ahead, unless buyers are willing to place contracts conditionally and take the chance that producers will be able to secure sufficient leather, etc., for the manufacture of shoes, and also retain their labor. Many buyers who have been visiting the New England market have returned home without placing any orders, as they are not disposed to obligate themselves to the agreements requested by producers. Supplementary contracts for seasonable lines continue to be received in good volume, and warmer weather has materially stimulated sales of white footwear for men and women. Despite the high level of prices, it is claimed that the better grades of footwear are receiving relatively more attention than the cheaper lines. Samples displayed for the season of 1919 show little variance from those manufactured during this year. Prices are decidedly strong and high on all lines, with little possibility of any lower values for some time to come.

#### REVISIONS ON HIDE PRICES

#### New Government Schedules for Next Three Months Show Further Reductions

The important question of maximum prices on hides and skins for the three months of August, September and October has been occupying the chief attention of the trade for the past week or so and, although the announcement of the complete list of new prices has not been issued up to the present writing, full details are expected shortly and such prices as have already come out on domestic packer hides give an idea of what may be expected in other lines. The new maximum rates on packer hides show reductions of from 1c. to 3c. from the prices of May, June and July and are said to be rather disappointing to the packers, who were generally expecting a higher level, or at least unchanged rates, owing to August, September and October take-off hides being the best of the entire year and considerably more desirable in quality than those produced in May, June and July.

In country hides, the reductions have been less than in packer varieties, with buffs, or 45 to 60-pound cows, fixed at 21c., which is 1c. lower than formerly, and extremes, or 25 to 45-pound hides, 22c., which is unchanged. River Plate frigorifico hides have also been fixed at \$53, Argentine gold, per 100 kilos for steers and \$40 for cows, including export duty and lighterage, but not including salting charges, and these prices, while from \$1.50 to \$1.75 lower than late selling rates on frigorifico steers sold for July shipment, are not as low as was expected, owing to a previous statement by government authorities that the new prices would be "considerably lower."

The Government has announced that hereafter country hides in all sections must be sold on a selected basis. This will participally affect such sections at New York State, New England and the South, etc., where hides have sold on a flat basis for many years, but the influence of this will be generally beneficial, as butchers will now have the incentive of receiving a higher price for careful flaying, whereas the butcher received as much for a hide that was cut in taking off as for a perfect hide under the old flat basis of buying.

#### Boston Leather Market Very Quiet

BOSTON.—There is a quiet leather market, in so far as civilian business is concerned, but prices keep strong on everything. There is only a light supply of desirable grades and weights available, but a gradual increase in offerings is in progress.

Buyers of knit goods and other merchandise that will be short for civilian purposes while the war lasts and government needs continue so large are hoping the Government will be found to have over-bought for immediate needs, so that supplies for civilian purposes may be allotted more freely.

#### CONSERVATIVE TONE IN DRY GOODS

#### Several Influences Combining to Make Buyers Much More Cautious, and Trading Halts

Many influences are combining to make dry goods buyers more conservative than for a long time. The price-fixing plans of the Government are being developed slowly, and have been preceded with notice that substantial reductions have been made at mill centers. Raw cotton has declined, but silk values are rising and there is no let-up in the scarcity of linens and other supplies.

Reports from distributing centers indicate a decided halt in buying, and it hardly seems probable that much activity can be renewed until various existing uncertainties disappear. Government reductions have not yet been made effective in jobbing channels, although the tendency to advance prices has been checked and speculative influences have been removed very generally. The jobbers who are in the markets for wash goods and dress goods for spring are not purchasing as well as a year ago.

Production for war purposes is being maintained at the expense of civilian needs. Where government deliveries are interfered with by a lack of operatives or by other causes, civilian business is set aside. The government demand for many kinds of fabrics continues very large, and especially is this the case in cotton goods. Trade committees and members of government price-fixing boards are at work steadily on the details of formulating additional quotations on cotton goods, announcements of which are expected at any time. The probability of price-fixing on cotton and yarns, as well as cloths, grows stronger every week. In some sections of the country economy in dress is being preached constantly as a war necessity.

#### Features of Staple Markets

Cotton goods sellers at first hands are beginning to accept future business on the government basis of \$3c. per pound for print cloths and 70c. for sheetings, while second-hand holders are beginning to sell at lower prices than they have been asking, and the general trend of sales is toward a lower basis. Many finished lines are as yet unpriced, and in the case of wash fabrics, numerous orders are being booked subject to prices and terms being made later on. Unbranded lines of bleached cottons and some lines of cotton domestics are lower, although offerings are light and there is little pressure to sell. Government demands for cotton flannels have become very large, fully 30,000,000 yards having been called for within a short time, while twills, pajama checks, and many sorts of cotton duck continue in active request. Jobbers report that trade has come to a standstill since the decision was arrived at to co-operate with the Government in putting reductions into effect when they are passed along from the mills, while retailers are uncertain about the future and prefer to await developments.

Recent advices from government sources indicate little probability of supplies of wools being alloted freely for civilian uses this year. The mills that have wool in hand are being allowed to work it up as they please, provided government business that can be handled is taken care of, but warnings have gone forth that new supplies will be difficult to get. In some quarters it is believed that the Government is trying to work out certain standard fabrics to be made in a large way for civilian purposes, but for the moment its purpose seems to be to permit the trade to get on as best it may with the goods already in stock and not to encourage further civilian production for a time. Under this condition, openings of spring goods are hardly being considered by many selling agents.

## **Dry Goods Notes**

Fall River reported sales of 100,000 pieces of print cloths last week, most of which were disposed of subject to government price revision.

Wash goods novelties for spring are being shown in very moderate quantities and the orders being placed are much smaller in volume than a year ago.

Owing to the many difficulties of securing coal and transportation, cotton mills not already engaged on war work are seeking orders from the Government. This will enable them to secure fuel and transportation more readily.

Prices for government and civilian supplies of cotton duck having been placed on an identical basis, the Government has discontinued the practice of granting permits to duck mills to accept civilian business at special prices. All duck mills are expected to hold their production subject to government needs.

#### SETBACK IN COTTON PRICES

#### Sharp Break in Option List, Especially on July Spot Basis Lower

The break in cotton prices that some people had expected made its appearance early this week and proceeded rapidly once it had started, although a late recovery cancelled part of the previous losses. But at one time the new crop months were fully \$8 a bale under last week's highest quotations and there was a striking decline in the July option, which fell to a point \$24 a bale below the top level of July 19. Thus, from 29.25c. on that date the July delivery went down to 24.45c., at which figure it expired on Thursday, and October and December yielded to 24.02c. and 23.50c., respectively. As already intimated, however, the more distant positions experienced a rally in the later trading and ended on Friday only about \$3 below the final prices of a week previous.

When the market was breaking sharply this week, various reasons were readily found to explain the depression, the lowering of the spot basis in the South and continued favorable crop advices from most sections of the belt being assigned as leading causes of the decline in futures. While further drought complaints came from Texas, the fact remains that indications still point to the largest crop in several seasons, and, as exports have been greatly curtailed and domestic consumption is diminishing, the statistical situation seems to be turning more decisively against the market. Yet there has been the supporting element of highly gratifying reports from the war zone, and it was the news of the continued success of the Allies' counteroffensive that braced up prices in Thursday's session.

SPOT COTTON PRICES													
Middling Uplands	Sat.	Mon.	Tues.	Wed.	Thurs.	Fri.							
New York, cents	33,60		31.10	29,40	28,90	28.55							
Baltimore, cents	32.00	32,00	82.00	32,00	30.00	30,00							
New Orleans, cents	29.75		29.75	29,00	28.75	28,75							
Savannah, cents	30,25	33,32	30.25	30,00	29.25	29.25							
Galveston, cents	29.25			27.25	27.25	27.25							
Memphis, cents	30,00		30,00	30,00	30.00	30.00							
Norfolk, cents	30,00	30,00	30.00	29,00	28.00	28.00							
Augusta, cents	29,25	29,25	29.25	29,00	29,00	29,00							
Houston, cents	29,00			26.75	26.75	26.75							
Little Rock, cents	30,00		30,00	28,50	28.00	28,00							
St. Louis, cents	30,25		30.25										
Liverpool pence		22.01	21.85	21 41	20.67	20 62							

From the opening of the crop year on August 1 to July 19, according to statistics compiled by the Financial Chronicle, 11,645,928 bales of cotton came into sight, against 12,820,314 bales last year. Takings by northern spinners for the crop year to July 19 were 2,465,934 bales, compared with 3,111,485 bales last year. Last week's exports to Great Britain and the Continent were 64,880 bales, against 65,898 bales a year ago, while for the crop year 4,101,235 bales compare with 5,395,135 in the previous season.

#### Irregular Dry Goods Quotations

Dry goods quotations have become very irregular, and they are meaningless in a number of instances. Many standard fabrics are not being made for civilian purposes and the prices current on the goods in second hands are highly speculative and individual. In the case of some wool serges, for example, the last prices named by agents were on a basis of \$3.85 a yard for scattered cleaning up lots, while in second hands, sales have been made at as high as \$5.10 a yard. The denim production of the country is fully seveneighths under government control for the balance of this year, and the Government quotation is the one usually current in primary Nevertheless, in second hand sales these prices have been greatly exceeded.

On print cloths, a basis of 15½c. a yard has been established by the Government for 38½-inch 64x60s, but sales have been made from second hands of stocks not controlled by the Government at as high as 171/2c. First hands are selling the goods for delivery in the last quarter of the year at the government price. A great many cotton domestics were priced many weeks ago for the season and have remained unchanged, and will probably not be moved until orders in hands at the mills are completed.

In order to rectify this irregularity, it will be necessary for some trader with stocks in hand to make prices at which the goods will be sold to the regular trade. As many traders think goods are going to be scarce for a long time, they show no desire to make a move and sacrifice profits. In the meantime, the government standard of prices on the goods being taken for the Government seem to serve as a mark of the price movement quite well.

The Texas Ginners' Association has fixed 30c. a 100 pounds as the price for ginning cotton this season. This is exclusive of bagging and ties and applies only to Texas. Ginning snapped or pulled cotton will cost 40c. a 100 pounds.

#### CONSIDERABLE FLUCTUATION IN CORN

#### Alternating Price Declines and Advances, with Some Net Gain

Again moving over quite a wide range, the corn options ended on Friday at some net advance over the closing prices of a week previous, the gains being %c. to %c. The extreme fluctuation of the current week was 81/4 c. in the August delivery in the Chicago market and the lowest quotations were established on Monday, when July reached \$1.471/8, August \$1.473/4 and September \$1.49. From these levels, there was a rebound that carried July to \$1.55 1/8, August to \$1.56 and September to \$1.56% on Wednesday, but in the subsequent trading July fell back to \$1.50 1/4, August to \$1.50% and September to \$1.51%. Comparing the bottom prices of this week with the best figures of last week, there appeared differences of 151/2c. to 171/4c., the latter on August.

For the early depression in the corn options, the explanation rested largely in increasing primary receipts and favorable crop reports, on the whole. But the selling in Monday's session seemed to have been overdone and there was a quick and sharp rally when "shorts" started to cover. The repurchases by these interests were said to have been prompted partly by drought complaints from the West and fears of frost in the Northwest, and the higher cost of hogs had a strengthening influence on corn. Yet when later advices failed to tell of actual frost on the American side of the border and made mention of rains at some points West, the market gave way rapidly and the decline was accelerated by the continuance of encouraging news from the war zone.

The grain movement each day is given in the following table, with the week's total, and comparative figures for last year:

	Western Receipts.	Atlantic Exports.	Atlantic Exports. Flour.	Western Receipts.	Atlantic Exports.
Friday		at		937,000	43.000
		*****	** * * * *		
Saturday	1,538,000	*****		872,000	37,000
Monday	2,777,000		7,000	1,384,000	20,000
Tuesday	1.695,000	*****	63,000	963,000	28,000
Wednesday	2,020,000		2,000	917,000	
Thursday	2.173,000		3,000	801,000	
Total	11.842.000		75,000	5.874,000	128,000
Last year		938,000	71,000	3 419 000	518 000

#### Chicago Grain and Provision Markets

CHICAGO.-The great rush of grain to market, which caused cents a bushel or more in the price of corn and a somewhat smaller loss in oats since the bulge of last week, continued this week, and its bearish influence was accentuated by good forcing weather for corn, rains in the Northwest, where needed by maturing oats, and by hedging sales against grain to arrive in August and Sentember. Provisions held relatively firm on high record prices for hogs at the yards.

Receipts of wheat at primary markets last week were the largest since 1914, being 9,647,000 bushels, an increase of 4,922,000 bushels over the previous week and 7,396,000 bushels as compared with last year. Farmers are selling new wheat freely and obtaining fair premiums over government prices. There has been a general resumption of milling operations and the flour market is more active. Quality of the new wheat is unusually good and exporters are in the open market for the first time in years, making liberal purchases at interior points on the basis of \$2.35, track New York, No. 2 red. In spite of the rapid absorption of the new the liberal movement of corn is probably due in part to the

action of the Grain Corporation in urging the marketing of corn and oats held in elevators to make room for the new wheat, which is moving in such large quantities. The Grain Corporation and the Railroad Administration are co-operating in facilitating shipments, and indications are that the present large supply of cars will be continued indefinitely. The visible supply statement early in the continued indefinitely. The visible supply statement early in the week was the only strong point in the corn situation and the decrease was almost without effect in checking the bearish tendency. Corn receipts at primary markets last week were 5,806,000 bushels, or 2,052,000 bushels in excess of the corresponding week last year. Since November 1 the receipts of this grain have been 227,336,000 bushels, or 29,250,000 bushels more than for the corresponding period in 1917. Higher temperature, following rains in important parts of the growing region, has brought about more favorable conditions for the crop. Prices for white corn are off 15c. to 20c., and yellow about the same, while the sample grade is little changed. Industries are well satisfied with prices of the latter at \$1 to \$1.10, regarding them as fairly cheap compared with the level of other things. The eastern interior has taken a fair amount of corn.

Oats have held up well in the face of the slump in corn. The

first of the new crop has been received from central Illinois. Last

year the first receipts were on August 24. Cash prices have held within a comparatively narrow range, because of an active demand from shipping interests. There is said to have been 4,000,000 bushels sold in the last three weeks to the seaboard for export via Georgian Bay, more than half of which has been shipped.

Latest figures on visible supply show for wheat an Increase of 2,649,000 bushels to a total of 3,547,000 bushels, against 925,000 bushels the previous week and 9,621,000 bushels last year; for corn a decrease of 177,000 bushels, to a total of 10,023,000 bushels, compared with 3,218,000 bushels last year; and for oats a decrease of 570,000 bushels, to a total of 1,178,000 bushels, against \$975,000 bushels, last year.

crease of 570,000 bushels, to a total of 1,178,000 bushels, against 8,975,000 bushels last year.

Chicago stocks of wheat are 179,000 bushels, against 29,000 bushels last week and 63,000 bushels last year; of corn, 4,566,000 bushels, against 4,574,000 bushels last week and 110,000 bushels last year; of oats, 1,960,000 bushels, against 2,480,000 bushels last week and 369,000 bushels last year.

Provision futures are so high that they do not attract speculative buyers, being too near the maximum figures. At the same time, stocks are decreasing, with continued heavy buying by the allied governments and no indication of a let-up in these purchases. The boom in the live hog market keeps up, prices again reaching \$19, the highest since last October. In these circumstances strong resistance to the weakening influence of the decline in grains is not surprising.

#### Weather Mainly Favors Grain Crops

The Washington Weather Bureau in its regular weekly report notes generally favorable weather conditions, good rains in many sections and high temperatures stimulating growth of both corn and spring wheat. The report, in part, is given below:

and spring wheat. The report, in part, is given below:
"Winter wheat harvest is progressing favorably in the more
northern States, and also at the moderate elevations of the West.
In the Pacific Coast States harvest is now general to the Canadlan
boundary, but in Nevada and at the higher levels of other mountain
and plateau States harvest will not begin until the first week in
August.

"Good rains fell in southeastern North Dakota and parts of southern and north central Minnesota and light rains in other sections of those States, as well as in central Montana. As a result there was some improvement in spring wheat in the principal areas where this crop is grown. The high temperatures that prevailed in North Dakota on the 18th and 19th intensified the dry conditions and spring wheat suffered to some extent, but relief was experienced with the later rains and cooler weather. Spring wheat is from good to excellent in southern Minnesota and is in fair to good condition in the northern counties. It is excellent and filling well in South Dakota. The spring wheat outlook continues good in Iowa, except seriously affected by smut in some places. Spring wheat harvest began during the week northward to southwest Dakota, northeastern Iowa and northern South Dakota.

"Oats matured rapidly in the more northern districts during the week just closed and mostly under favorable conditions. "Rye harvest is about completed, with generally good results,

"Rye harvest is about completed, with generally good results, and the harvesting of barley is well advanced to the northern limits of the country."

# Kansas Wheat Crop Estimate Increased

The 1918 wheat crop in Kansas probably will total 102,000,000 bushels, according to a statement made public on Wednesday by the Kansas State Board of Agriculture. The forecast is based on the situation as found July 18, after receipt of threshing returns for 22 per cent. of the crop.

The corn crop has shown a decline of 6.4 per cent. since the June report, and its condition is now given as 75.6 per cent. The oats crop also has declined, as have the barley and potato yields.

#### Commodity Price Fluctuations Restricted

With the prices of a steadily growing number of articles being regulated by the Government, fluctuations in the cash markets of the commodities in most general consumption are confined within a much narrower range than formerly, besides being considerably less numerous, there being only 19 advances in the 325 quotations received by Dun's Review this week and 17 declines. The most conspicuous movements occurred in the markets for grain, corn, cats and rye all moving to a substantially lower level, as a result of extremely favorable crop reports and heavier receipts. On the other hand, with the exception of beef, which was rather easy, live meats displayed notable strength, both hogs and sheep advancing, reflecting the active demand, while all kinds of provisions hardened in sympathy with the situation in the raw material. There was very little change in dairy products, the demand being about equal to the supply, with the greatest firmness prevailing in the choicest grades of butter and cheese. Although all new prices on hides to be fixed by the Government were not officially announced, those so far determined include declines of from 2c, to 3c, in packer varieties and from 1c, to 2c, in other domestic take-off. Leather was firm and practically unchanged. Minor metals were maintained very close to last week's closing figures, while vegetables showed the usual seasonable fluctuations, price changes, which were insignificant, being largely controlled by the day-to-day supply.

#### PRICE TREND IN STOCKS UNCERTAIN

#### Early Declines Succeeded by Recovering Movement—Speculation Mainly Professional

With operations continuing almost wholly of professional origin, the stock market has reflected a condition of midsummer dulness and the price movement has been uncertain and devoid of special significance. If disappointing to many interests, the failure of the list to extend the rather impressive advance that promptly followed the news of the initial successes of the Allies' counter-offensive has by no means been surprising, for the money situation has been clearly against anything resembling a real "boom" in securities. While the quietness of trading at a time of highly gratifying war developments has been called "perplexing" by some people, there has seemed nothing puzzling about it to those who have kept in mind the fact that funds are now needed for other purposes than for aggressive speculation, and it does not appear likely that a revival of activity and a sustained rise of prices will be witnessed while borrowing for the fixed periods remains so difficult and call loans command 6 per cent. almost daily. Even if there were no other influences at work, such as the tax question, to impose restraint on operations, existing monetary conditions would probably afford reason enough for the stock market's lassitude, although decisive improvement in prices might conceivably follow a continuance of the Allies' military victories.

Concerning the week's price movement, little need be said. While the list gave ground in the early sessions under professional pressure, with Steel common down to 104% on Tuesday, there was a recovering tendency in the later trading and the premier industrial issue rallied to 108% on Friday, thus bettering by 1 point last week's closing quotation. Under conditions such as exist at present, the price changes are governed mainly by the whims of the floor traders. Whether any considerable advance in prices would prompt increased participation by outsiders, as some people are saying it would, is an interesting question, but one that cannot now be answered with certainty.

The daily average closing prices of sixty railways, ten industrial and five city traction and gas stocks are appended:

	Last Year.	Sat.	Mon.	Tues.	Wed.	Thurs,	Fri.
Railway	76.15	65,93	65.92	65,73	65.81	65.84	65.86
Industrial		85.12	84.61	84.11		84.75	84.93
Cas & Traction	80 07	71 37	71.49	71.34	71.96	72 21	72 21

Daily transactions in stocks and bonds on the New York Stock Exchange compare with last year as follows:

Week Ending	-Stocks	-Shares-	Bor	ds
July 26, 1918		Last Year.	This Week.	Last Year.
Saturday	142,500	309,200	\$1,677,000	\$1,034,500
Monday	349,800	498,900	4,441,000	2,750,000
Tuesday	352,200	561,400	4,389,000	3,003,000
Wednesday	278,400	365,800	6,201,000	3,280,500
Thursday	283,200	314,200	5,466,000	2,914,000
Friday	304,100	323,800	5,237,000	3,021,000
Total	1.710,200	2,373,300	\$27,411,000	\$16,003,000

#### Financial Jottings

The report of the Republic Iron and Steel Company for the June 30 quarter shows surplus after charges and Federal taxes of \$3,005,772, against \$7,130,406 in corresponding 1917 period.

The Standard Oil Company of Indiana has declared the regular quarterly dividend of 3 per cent., and the usual extra dividend of 3 per cent., payable August 31 to holders of record August 5.

New regulations have been issued by the British Government with reference to the cotton industry. Spinners engaged on American and mixed cotton may obtain licenses to run from July 8 of the present year.

Directors of Butler Bros. on Wednesday declared an extra dividend of half of 1 per cent. in addition to the usual quarterly dividend of  $2\frac{1}{2}$  per cent., both payable August 1 to holders of record July 25.

The New York Stock Exchange has listed the following securities: Continental Bank of New York, \$779,000 capital stock; Central Union Trust Company of New York, option "A" and option "B" certificates of deposit for Brooklyn Rapid Transit Company sixyear 5 per cent. secured gold notes, convertible for new three-year 7 per cent. secured gold notes due July 1, 1921; Long Island Railroad, \$4,053,000 guaranteed 4 per cent. refunding mortgage bonds due March 1, 1949.

Quotatio	ons (	of St	ocks	and	Bonds		STOCKS CONTINUED	Fri. **	High	Low		Year 191	Lov	
STOCKS	Sale				Year 1918 †		Lehigh Valley Liggett & Myers Co	1	581/4		62 1/4 195 4/4 107 1/4	Mar 11 Feb 20 1 Mar 14 1	55 J	Jan 1 Jan 2 Jun
	Fri. **	High	Low			AW	do pref Loose-Wiles Biscuit do pref Lorillard (P) Co	• 25 ½ • 82	251/2	25	26 1/4 86 1/4	Jun 29 July 15	17 14 J 82 14 J	Jan Jan
dams Expressdlaska Gold Mines	31/4	3 1/8	314	\$0 4 % 37	Jan 11 5914 July 5 114 May 24 17%	May 22 Apr 27 Jan 15	do pref	*185 *101			200 105	Mar 26 1 Mar 21	60 J	Jan Jan 1
do prefmerican Ag'l Chemical.	82%	8234 9134	32 ¾ 82 ¾ 89 ¾	8614 925%	May 24 72 14 July 19 78	Jan 3 Jan 2	Mackay Companies	* 75	114	114	118 7814 65	Mar 14 1 Feb 25	71% J	Jan Jun 1
do pref	68	94	94 67 1/2	96 84	May 21 891/4 Feb 27 64	Jan 17 Jun 10	Manhattan Elevated	* 64	97%	9734	100 3214	Jan 2	94 h	Jan Mar 2 Jan 1
do pref	* 78			91 1/9	May 8 83 July 1 90	Jun 22 July 1	Maxwell Motorsdo 1st prefdo 2d pref.	55	29 1/4 56 3/4 23 1/4	54 1/2 21 1/2	64 %	Feb 8	51	Apr 2
do pref		48	46 1/4	175 50% 97	Jan 3 163 May 17 34%	Apr 9 Jan 15 Jan 25		* 51	20 74		103	Feb 13	47 J 98% J	Jan Jan
merican Cando prefmerican Car & Foundry	* 84	94 1/8 85	83 1/6	87 110%	Apr 30 89% Jun 26 68% May 1 106	Jan 25 Jan 14 Jan 3	do pref		100 %	971/2	96	July 10	87 J	Jan Jan 1
do pref	421/8	42 14	41%	401/4	May 23 25 May 22 78	Jan 16	Midvale Steel	20 4 27	29 ¾ 52	29 1/4 50 1/4	331/4 61 113/4	Jan 31 May 16 July 13	431/4 N	Jun Mar 2 Apr 1
merican Hide &Leather	1.39	1914	18	90 20%	Jun 19 80 Jun 26 12	Feb 18 Jan 5	Minn & St. Louis, new M, St. P & S S M do pref	10=	40.0	101/2	109	Mar 13 Mar 12 1	8016 J	Jan Apr
merican Ice Securities	* 30	80 1/2	79	82 35 1/2	Jun 26 50 May 13 114	Jan 2 Jan 2	Missouri, Kansas & Tex	* 5	5	5	9 34	Jan 2 Jan 7	4% J	Jan Jan
merican lee Securities merican Linseed do pref merican Locomotive do pref merican Malt do pref Shiphylidies	* 41	79%	40% 78¼ 65%	42 1/8 81 1/2 7 1 3/4	May 24 26 1/2 Jun 13 69 1/4 May 16 53 1/4	Jan 8 Jan 7 Jan 15	Missouri Pacific Montana Power	66	24 66 ½	23 % 64 %	24 74 73	Jan 2 Jan 4	64 J	Jan Jun
do pref	971/2	67%	5	100	Feb 18 95 Feb 6 5	Jan 2 July 16	National Riscuit Co	*1011/1	95	9278	101	July 9 Jan 3 Mar 13 1	95 921/4 071/	Mar May Jun
do pref	43			581/4 144	Feb 6 421/2 May 14 90	Apr 25 Feb 21					75 102 16	Feb 19 Feb 25 1	72 H	Feb Jan
do pref m. Shipbuilding. merican Smelting & Ref do pref	78 ¼ 105 %	7816 105%		86 16	Feb 19 73 Mar 2 10346	May 28 May 10	do pref National Enameling do pref	* 51	52	50%		May 20 Feb 20	3714 J	Jan Jun
do pref new				100	May 9 89 %	Jan 25	National Lead Co do pref		59	581/2	61 %	Apr 4 May 18	43 1/4 J	Jan Mar
m. Steel Foundry, new merican Sugar Ref	110	111		116	July 19 58 May 15 98 May 8 10814	Jan 15 Jan 16	do pref	* 5	514	*******	714	Jan 18	456	May
do pref	95	9612	9416	109 1/4	Feb 1 95 May 13 14014	Mar 23 Jun 28 Jan 5	New York Air Brake	*123	20 124	1934 124	22 % 139 75 1/2	Jun 27 May 22 1 May 14	1714 J	Mar Jan Jan
do pref new		6014	38	99 60 %	Feb 23 93 May 24 44%	May 27 Jan 15	NY, NH & Hartford NY Optario & Western	40 16	42 4	39 %	45 % 22 %	May 29 Jun 27	27	Apr
merican Woolen do pref	95 %	9584	$\frac{945_{8}}{271_{2}}$	9574	Mar 12 92 Feb 5 2014	Jan 4 Apr 11	Norfolk Southern Norfolk & Western	1023	10334		108%	Feb 5 May 14 1	16 1	May Jan
do pref m. Writing Paper prof merican Zinc. L & S. do pref	191/8	1938 501/2	49%	21% 53½	July 3 121/4 July 1 41	Jan 8 Jan 2	North American	* 73			79 1614	Mar 6 Feb 23	76 4214 N	Apr
naconda Copper, new tch, Top & Santa Fe. do pref tlantic Coast Line aldwin Locomotive	85 1/8	8516	65 851/8	71 1/2 88 83 3/4	May 16 59 1/4 May 15 82 1/2 Jun 26 80	Jan 18 Jan 15 Jan 30	Pacific Mail	* 311/2	87 % 32	87 29 1/2	89 32%	May 14 Apre 19	8146 J 2346 J	Jan Jan
tlantic Coast Line	92	83	83	95	Jun 22 89% May 16 56%	Apr 22 Jan 15	do pref	4414		21	471/4	Feb 21 Jan 2		Feb Jun
		55	5416	100 57	Feb 28 93 May 25 49	Jan 2 Jan 24		* 44	441/8		55	Jan 31 Jan 10	39% J	Jan Apr
do pref	55 1/2	56 83 1/8	56 81 %	57 1/ <sub>9</sub>	Jan 5 53 May 16 741/4	Apr 25 Jan 15	Pittsburgh Coal	51	51 51	51	53 % 58 %	May 17 Mar 28	42 J	May Jan
do pref cooklyn Rapid Transit. cooklyn Union Gas. lifornia Petroleum. do pref inadian Pacific. contral Leather. do pref contral R R of New Jer	401/8	41 1/2	40	92 4814	Mar 4 87 Jan 2 36	Jun 25 Jun 26			811/2	80 1/2	128	Mar 16 1	28 1	Jan Mar
lifornia Petroleum	181/2	181/2	181/2	85 21 % 63 %	Feb 7 79 % Jun 17 12 Jun 12 36	July 18 Jan 7 Jan 5	Pittsburgh Steel pref Pressed Steel Car	00.17	6914	66	98 6914 98	Jan 10 Feb 19 Feb 15	57%	Apr Apr Apr
nadian Pacific*	149	151 68 14	60 1485 661/s	150	May 16 135 Feb 27 61 14.	Mar 23 Jan 15	Pullman Co		99	98	109 14	Mar 5 May 91	98	Apr
do pref	1021/2	104	102 3/4	107 216	Mar 8 102	Mar 14 Apr 23	do pref		61 %	113½ 60	62	July 5 Jun 25	95	Jan Jan
ntral South Am. Tel* esapeake & Ohio deago Gt. West'n new	100 56¼	57	561/8	109 60%	Mar 6 104 Mar 14 49%	Jan 29 Jan 15	meading	2334 8834	24 1/2 89 1/3	23 ½ 86 ½	26% 95	May 16 Jun 27	7016 J	Jan Jan
do pref new	24 14	24 %	2414	984 25 4784	Jan 2 6 Jan 3 1814 Jan 3 3714	Apr 9 Apr 24	do 2d pref	* 37			40	July 6 July 6	351/2 1	Jun Mar
do pref	73 1/2	$42\frac{1}{2}$ $75\frac{1}{2}$ $92\frac{1}{2}$	3934 71 921/2	7914	Jan 4 6614 Jan 3 8914	Apr 10 Mar 25	do 1st pref.  do 2d pref.  Republic Iron & Steel.  do pref.  St Louis & San Francisco  do 1st pref.  St Louis Southwestern	*100	92% 101	101	96 100% 14	July 20	92%	Jan Jan Apr
do pref	120	24	23 %	137 2414	Jan 29 125 May 15 184	July 15 Jan 15	do 1st pref St Louis Southwestern	* 27 * 19	12 28 20	11 % 28 20	30 23 14	Jan 2 Jan 2 May 15	21	Apr
hino Copper	401/4	40 ¼ 30	39	4714 3714	May 16 36% May 14 26	Jun 10 Feb 20	do pref	* 28	35	35	4014	Jan 8	3414 1	Feb Apr
do pref	50	63 34	63 %	65 56 54 14	Jun 10 58% Feb 20 43% May 24 34%	May 7 Jan 4 Jan 29	San re- Booknok	* 19	19½ 141	19½ 141	21 1/2 156	Jan 2 Jun 17 Feb 15 1	3394	Apr Jun
olorado Southerndo 1st pref	40 /2	46%	44%	23	Jan 2 18 Jan 4 47	Jan 29 Apr 22 Apr 3	do pref Sloss-Shef Steel & Iron Co	*116			11914 7114		00 6	Jan Jan
onsolidated Gas	6836	88	86 68	9214	Feb 6 8234 Feb 19 6774	July 15 May 10	Southern Pacific	* 83½	84	831/4	93	May 24 Feb 27	8014	Feb Jan Apr
do pref	981/4	451/2	423	105	Mar 18 99 July 18 29%	July 19 Jan 15	do pros	* 62 1/2	24 1/8 63 114	23 % 62 ½ 108 ½	63	May 15	57	Jan Jan
do pref	66 1/2	101 67	100 % 64 %	102 74 76	July 2 90 14 May 16 52	Jan 7 Jan 12	do pref	* 81 451/4	46%	45	811/2	May 13 Feb 19	79 33 1/4	Jan
iban-Am. Sugar	100	90 3/4	90 %	91 % 152 95 %	Jun 4 86 Jan 31 145 Feb 18 90	Jan 31 Feb 28	Superior Steel	* 83	491/		95 4514	Feb 6	3414	July Apr
do pref eere & Coelaware & Hudsonelaware, Lack & Westr	92			96	Feb 18 90 Feb 14 90 Feb 1 10014	Mar 1 Jun 6 Apr 11	Toyon Pacific	152	152		951/4 1603/4 197/4	Jun 11	201/	Feb Jan
elaware, Lack & Westr	160	162 1/2	162 1/2	180	Jan 4 160 Apr 18 214	Apr 17 Jan 4	Third Ave, new Tobacco Products	* 18	15 1/2 19 5/8	19%	2186	Feb 20 Jan 3 July 19 May 14	16	May Apr Mar
elaware. Lack & Westrenver & Rio Grande do pref	80			13%	Jan 2 5	Apr 28	Tol St Louis & Western	* 2	69 % 93	93	67 % 95	July 19 May 14	87 4	Mar
stillers Securities	561/2	57% 3%	55 1/4 3 1/8	64 %	May 29 214	Feb 16 Jan 2 Feb 1	Twin City Ranid Transit	* 11			1434	July 13 July 13 Jan 31 Jun 24	3914	Mar Jun
do pref	15%				May 15 14	May 1 Apr 17		105 *104	1		105	Jun 24 Feb 8	100	Apr May
do 1st prefdo 2d prefderal Mining & Smelt	21 1/2	23 1/2	$15\frac{1}{8}$ $31\frac{3}{4}$ $23$	24 1/2	May 14 1814	Jan 16 Jan 25	Union Pacificdo pref	*12114	122 1/2	1211/4	12614	May 13	109%	Jan Jan
do pref	33			3614	W-1 10 9 1/2	Jan 10	United Cigar Stores	101	102%	70 ¼ 99	10536	Jun 24	83 %	Jan Mar Jan
do pref	144 1/4			103 %	Feb 19 165 Jan 24 99 14 May 16 127 34	Jun 24	United Drug	* 69 1/8	71	71 49 ½	110 7016 50	July 18 Feb 14 Mar 9 Jan 2	69	Jun
opref neral Electric neral Motor to pref odrich (B F) Co to pref eat Northern pref eat Northern Ore Ctfs if States Steel.	159 81	159 821/6	153 82	70	July 6 10634 Feb 1 79 Feb 5 38	Jan 15 Apr 17	do 2d pref United Rys Inv Co	* 76			90	Jan 2	4%	Jun Jan
do pref	* 98 1/2	46%	45%	100	Feb 19 00	Jan 2 Jan 10	U S Cast I. P & F	* 16 * 14 1/2	14%	14%	1676	May 8 May 7 May 16		Apr
eat Northern Ore Ctfs	31 %	32 1/2	90%	34%	May 14 86 May 16 2514 Apr 25 84	Jan 15 Jan 15	U S Express	* 16			1734	Feb 1 May 28 May 24 Mar 21	1414	Mar
o pref	71	83 1/9		102	Jan 10 109	Jan 10	do pref	* 94 1/2	150 1/2	126	197	May 24 Mar 21	94%	May
do pref mestake Mining nois Central spiration Cons Copper terboro Cons	* 97 53	53%	5134	97 1/2 56 8/4	Jan 6 68 May 14 92 May 16 42%	Jan 7	U S Rubberdo 1st pref	* 60 1/2	6214	13% 60¼ 104⅓	0.1	Apr 20 July 12 July 13 May 16		Mar Jan Jan
terboro Cons	37 1/2	378	73/8	914	Jan 3 6% Jan 3 3514	Mar 25	U S Steeldo pref	107%	108	104%	1061/8	7 04	108	Mar
ter Agriculturaldo prefter Harvester of N. J.		59	581%	19 65	Jun 20 10 Jun 18 38	Jan 8	do pref Union Bag & Paper Co Union Bag & Paper Co Union Pactific. do pref United Cigar Stores. do pref United Drug. do 2d pref. United Brug. do 2d pref. United Rvs Inv Co. do pref U S Cast I, P & F. do pref U S Express. US Ind Alcohol. do pref U S Realty & Improvem' U S Rubber. do it pref. U S Steel do pref U S Steel do pref Van Copper Van	81	82 49%	104% 111¼ 80 48	8714 5284	May 16	3814	Mar
do pref	*****	*****	124 1/4	1101/2	May 8 109 Apr 12 10614	Mar 23 Jan 7	Wabash	* 10 1/4	10%	10%	109 1/2	July 6	7	Jan Apr May
do pref	261/	65 1/2	65	10214	Feb 1 53	Mar 28	Western Maryland	* 14%	72 1534	143	8314	Jan 15 Feb 15	13	Jan
do pref	981/8	98%	96 35 14	10914	Feb 23 21 Jun 1 83% May 15 2416	Jan 15	W U Telegraph Westinghouse E & M	* 82	85 491	811	9556	Feb 15	85	Jan
do pref	* 80 * 1716	17%	1714	99	May 15 24 1/4 Mar 5 99 May 16 15 1/4	Mar 5	Westinghouse E & M do pref Wheeling & Lake Erie.	* 58	60	60	6616	May 16	8814	Jan
ther Harvester Corp. do pref ther Mer Mar. do pref ther Mer Mar. do pref thernational Paper. do pref ansas City Southern. do pref thernational & Co. do pref do pref	* 49			53 104	May 20 43 Feb 2 95	Jan 7	do 1st pref	* 19 1/4 42 3/4	4214		22%	Feb 27 Feb 18 Feb 20 Jan 3 Jun 26	1714	Apr Apr Jan
do prefdo prefdo prefdo prefdo prefdo prefdo prefdo do prefdo prefdo prefdo prefdo prefdo prefdo prefdo prefdo	451/2	501/2	50	51		Apr	Willys Overland. do pref Wilson & Co. Wisconsin Central. Woolworth F. W. do pref Worthington Pump.	20	21 83	197	22	Jan ?	1534	Jan Jan
do neet	* 79	******	82	76% 91%	Jun 22 41 Feb 20 76%	Feb 20	Wilson & Co	* 60	61	60	81 39 14 120 14	May 16 Jan 3 Jan 3 May 18	4514	Jan
ackawanna Steel	82 1/2	83 1/8	83 1/8	90	May 16 73% Mar 8 82	Jan 12	Wisconsin Central	. 8 35	1121	30 1/2	394	Jan 3	34	May

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ACTIVE BONDS	Fri. ** E	Week .	ow	Year 1918 High	Low	BONDS	Sale Fri. **	Week	Low	H	Year 18		ow
dams Express coi tr 4 Alaska Gold M conv deb 6s Alby & Susquebanna 3/4; Imerican Ag'l Chem 5s. do deb 5s. American Cotton Oll 5s. American Cotton Oll 5s. American Cotton Oll 5s. American Cotton Oll 5s. American Selters 5s. American Cotton Oll 5s. American Cotton Oll 5s. American Fel & Tel conv 4/4; do collateral 4s. do collateral 5s. American Collateral 5s. American Collateral 5s. Annerican Co	64	### Left	000 000 000 000 000 000 000 000 000 00	High  July 11 63 July 12 63 July 13 63 July 16 61 Peb 27 791 Jun 20 98 Peb 18 86 Peb 18 86 Peb 18 87 July 10 96 Peb 18 79 Jan 24 80 Peb 18 79 Jan 24 80 Peb 18 86 Peb 18 87 Jan 3 87 Peb 16 82 Jan 3 87 Peb 20 75 Jan 3 85 May 12 76 May 22 76 May 21 76 May 21 76 May 21 76 July 10 86 July 10 88 July 10 8 July 10 88 July 10 8 July 1	Jun 11 Jun 12 Jun 12 Jun 28 Jun 29 Jun 29 Jun 28 Jun 24 Jun 28 Jun 4 Jun 28 Jun 24 Jun 28 Jun 24 Jun 28 Jun 28 Jun 24 Jun 28 Jun 2	Montana Power 5a A.  Montana Power 5a A.  No Ca St Louis con 5a.  National Tube 5a.  National Brake evt 6s.  New York Cen ref 3 ½a.  do deb 6s fp.  do Laike Shore col 3 ½s  do deb 6s fp.  Jo Caller St Louis lat 4s  N Y GE E L H & P 4s.  No collection of the Formal States  N Y GE St Louis lat 4s  N Y GE St Louis lat 4s  N Y GE E L H & P 4s.  No collection of the Formal States  N Y Mattoff  N Y GE E L H & P 4s.  No do Hore of the Formal States  N Y Telephone 4 ½s.  N Y Mattoff  N Y Mattoff  N Y Mattoff  N Y West & Boston 4 ½s  Norfolk & Western con 1s  do General 3s.  Oregon Call 1st 5s.  Oregon Short Line 1st 6s  do general 3s.  Oregon Ry & Nav 4s.  Oregon Short Line 1st 6s  do consol 5s.  Ac of Formal States  Pacific Coast 1st 5s.  Pacific Coast 1st 5s.  Pacific Coast 1st 5s.  Penn 4s 1948.  do Jersey Cen col 4s.  Rep Iron & Steel 5s. 1940  do River & Guil 4s 5s.  Population West 1st 4s  St L & S F ad) 6s.  Scall Air Line 4s stpd  do adjustment 5s.  Countern Railway 5s.  do cony 6s.  Texas Co cony 6s.  Texas & Pacific 1st 5s.  Texas Co cony 6s.  Texas & Pacific 1st 5s.  Toledo, St L& W 4s. 1950  U S Steel 5s.  U S Steel 5s.	PT. 9958	-	88%	9211016 1010 14 15 15 15 15 15 15 15 15 15 15 15 15 15	Feb 13 Jan 24 Jan 3 Jan 10 May 20 Jun 28 May 21 Jan 8 Jan 8 Jan 10 May 20 May 15 Jan 10 May 20 May 15 Jan 10 May 20 May 21 Jan 10 May 22 Jan 10 July 19 Feb 15 Feb 15 Feb 21 Jan 22 Jan 22 Jan 3 Feb 21 Jan 23 Jan 3 Jan 20 Jan 3 Jan 10 Jan 23 Jan 3 Jan 20 Jan 3 Jan 4 Jan 3 Jan 4 Jan 5 Jan 4 Jan 5 Jan 5 Jan 6 Jan 6 Jan 6 Jan 6 Jan 7 Jan 8 Jan	107 107 107 107 107 107 107 107 107 107	Jan May Jan
old Indistrial 144.  old Southern 1st 4s.  old Southern 1st 4s.  old Ff & Ext 4s.  old Ff & Ext 6s.  old Ext 6s.	74 8518 72 8 99 14 99 14 99 14 99 14 99 14 99 14 99 15 99 15 99 16	7256 7 99½ 9 99½ 9 99½ 9 99½ 9 94½ 9 551½ 5 54½ 6 54½ 4 49¼ 4 78½ 7 98	864 72% 102 983 983 999 100 100 100 100 100 100 100 100 100	Feb 15 82 Jan 3 66 Jan 4 99 July 8 97 July 19 98 July 19 99 Apr 4 98 Jun 8 66 Jun 10 10 10 10 10 10 10 10 10 10 10 10 10	% Jan 26 Jan 19 Jun 15 Jun 15 Jun 15 Jun 17 Jun 21 Jun 21 Jun 21 Jun 16 Jun 17 Jun 17 Jun 23 Jun 23 Jun 25 Jun 25 Jun 28 Jun 25 Jun 28	U S Steel 5s. Va-Car Chem col tr 5s. do cvt deb 6s. Virginian Railway 5s. Va Railway & Power 5s Wabash 1st 5s. do 2d 5s. Western Electric 5s. West Maryland 4s. West Union col tr 5s. do real estate 4½s. West Shore 4s. Wisconsin Central 4s.  GOVERNMENT BONDS	79% 98% 93% 96% 89 * 75 92% * 81½ 96 * 58% 90 * 80% * 74% * 57½	98%	98 ½ 98 ½ 89 92 ½ 96 90 ½ 80 % 74 94 ½	81 100 97 ¼ 98 93 80 ¼ 95 ¼ 98 62 93 ½ 86 ½ 98 62 93 ½ 80 60 96 ¾ 72 ½	May 16 Jan 3	76 96 % 90 94 % 88 77 77 92 % 83 % 95 58 90 80 73 93 % 71 %	Mar
do 34/s.  treat Northern 44/s.  treat 18/s.	* 77 % * 81 % 94 96 % 51 ½ 80 ½ * 93 5 6 * 93 5 6 * 43 8 66 8 * 50	78 74¼ 7 74¼ 7 82 94½ 9 97½ 9 552 5 81 8 43¼ 4	13 1/8 69 62 1/80	Mar 6 81 Jan 14 94 Jun 1 90 Jan 3 50 Feb 6 79 Jan 16 96 Jun 12 75 Jan 3 63 Jun 8 58 May 16 73	May 13  Jan 2  Jun 20  Apr 13  Jun 1  Mar 27  4 Jun 5  Feb 5  Apr 17  Mar 7  Jan 2  Jan 2  Jan 2  Jan 2  Jan 2  Jan 2	Anglo-French 5-yr 5s Argentine Gov 5s Chinese Gov Ry 5s City of Tokio 5s Dom of Canada. '21, t.r. Dom of Canada. '23, t.r. Dom of Canada. '31, t.r. Imp Jap 1st ser 4½s. Imp Jap 2d 4½s Ger 1st Rep of Cuba 5s, 1904. U S Liberty 3½s. U S Liberty 3½s. STAND'D Oll. ISSUES	* 65 ½ * 80 ½ * 94 ½ * 92 91 ¼ * 85 ¼ * 89 * 98 99 . 82 93 . 70 Sale	93 ½ 83 % 82 94 % 93 ½ 91 % 90 80 % 98 ½ 99 90 94 .02 Range Weel	95.50 e tur	63 1/4 82 1/2 96 % 95 94 92 1/4 92 7/4 81 100 99.98 97.98	July 18 Apr 5 Jun 17 July 8 May 27 Jan 11 Feb 6 Jan 29 Jan 31 Feb 1 May 27 May 28 Mar 26 Jan 7	78 53 14 68 94 14 90 74 88 14 80 14 83 14 77 90 7.20 93.00	Jan Jan Mar Jan Jan Apr May Jan Jan Jan Jan Jan
anas City Term 1st 4s ackswann Nil 5s 1955 aclefe Gas 1st 5s. ake Erle & West 1st 5s. ake Shore deb 4s 1925 do deb 4s 1931 high Val of N Y 4½s. iggett & Myers 7s. do 5s. org Island ref 4s. do Unified 4s. orillard 7s. do 5s. outsv & Nash Unified 4s anhattan con 4s taxev.	* 78 ½  9 * 91  9 * 91  5 * 83 ½  5 * 83 ½  * 84  * * 110  * 72  * 71 ½  * 87  * 87  * 87  * 87  * 87	74½ 791 898¼ 998¼ 998¼ 861% 884 88111½ 111	78 96 9 96 9 98 9 98 9 98 9 98 9 98 9 98	Jan 2 74 May 16 88 May 16 80 6 97 Mar 11 80 97 Mar 11 85 Feb 28 86 Jan 21 72 Jun 13 71 Feb 14 110 Feb 14 85 Feb 19 34 74 May 15 80 May 14 41 May 15 60	Jan 2 Jan 2 Jan 18 Apr 1 Apr 15 Apr 11	Atlantic Refining. Buckeye Pipe Line. Continental Oil. Crescent Pipe Line. Cumberland Pipe Line. Gumberland Pipe Line. Galena Signal Oil. Illinois Pipe Line. Indiana Pipe Line. Indiana Pipe Line. National Transit. New York Transit. Northern Pipe Line. Ohio Oil. Pierce Oil. Solar Refining. South Penn Oil. Southern Pipe Line. Southwen Pipe Line. Southwen Pipe Line. Southwen Pipe Line.	*980 *90 *430 *34 *140 *125 *163 *94 *13 *200 *102 *320 *17 *300 *264 *180 *94	13%	16%	36 200 145 192 99 113 365 485 310	Jun 12 Feb 13 May 14 May 3 Jan 30 Apr 22 May 1 Jan 8 Feb 19 May 16 Jan 11 Feb 25 May 14 Jan 17	895 94 33 188 131 165 93 100 800 479 310 262 182 93 212	Mar Mar Jun Mar Jun Mar Jan Jeb May Jun Feb May Jun Feb May
ldvale Steel Sa.  Inn & St L. rfg & ext 5s do lst & ref 4s.  O. Kan & Tex lst 4s do 2d 4s do ref 4s. do gen 44/s. do T of T 5s. do lst ext, 5s. issour! Pacific cons 6s. do fr 5s 1923. do 5s 1963. do 5s 1963. do gen 4c.	98¾ 90¾ 84 57%	90% 9 85 8 58% 5	35 45 34 564 994 901/2 92 85 7 % 594	Jan 15 28 May 14 40 Jan 9 27 Jan 7 50 Peb 19 98 Jan 8 79 Jan 7 55	Mar 27 Jan 23 Jan 2 5 Jan 26 Mar 19 Apr 10 Jan 12	Standard Oil of Kansas. Standard Oil of Kentucky Stan Oil of New Jersey. Stan Oil of New Tork. Standard Oil of Ohlo. Swan & Finch.	*450 *320 *527 *274 *400 * 93 * 97 *340	532	532	335 575 285 91 95 357	May 16 Feb 5 Feb 1 Jun 11 May 1 Feb 1	625 335 510 214	May Mar Jar Jun May Jun

<sup>\*</sup> Bid price; no sale. \*\* Stock and bond quotations to noon on Friday. ††Range for week corrected to the close on Thursday. ‡Ex. dividend. †High and low for the year, corrected to close of the preceding week.

# WHOLESALE QUOTATIONS OF COMMODITIES

# Minimum Prices at New York, unless otherwise specified—Corrected each week to Friday

	I	1	I	1		14		
ARTICLE	This Week	Last Year		This Week	Last Yea	ARTICLE	This Week	Last Year
APPLES: Commonbbl Fancy	2.00 4.00	2.50	DRUGS—Continued. Soda benzoatelb Vitriol, blue100 lb	2.90	3.85	OILS: Cocoanut, Cochinlb Cod, domesticgal	17%	21 86
		5,00 15,75	DYESTUFFS.—Ann. Can.	9.00	9.50	Cod. domestic. gail Newfoundland Corn bb Cottonseed consider the Cottonseed	1.32	88
BEANS: Marrow, choice	12.75 11.75 11.75	15.00 15.00	DYESTUFFS.—Ann. Can. Aniline, saltlb Bi-Chromate Potash, Am	33 *461/2	34 36	Cottonseed	2.20	13.66
Red kidney, choice" " White kidney, choice "	- 12,50 14,00				4.20 51	Ex. No. 1	1.50	1.40 1.10
BUILDING MATERIAL: Brick, Hud. R., com 1000	14.00	8,00	Cochineal, silver. Cutch Divi Divi. ton Gambier ib Indigo Madras. Ind	70.00 26	62.00	Neatsfoot, 30° c. t" Palm Lagoslb	1.82 2.75	1.65
Cement, Portl'd dombbl Lath, Eastern, spruce.1000	2.35 5,00	$\frac{2.12}{5.50}$	Indigo, Madras	1.10	65	Refined, in bblsgal	+ 4.00 17½	3.10
Lime, lump	2.50 8.50	$\frac{1.60}{8.50}$	Prussiate potash, yellow "Sumac 28% tan, acidton	*1.00 96.00	1.05 85.00	Gas'e auto in gar.st.bbls.	+ 11 1/2 + 24 1/2	24
8-oz. 40-in. "	24 ¼ 19	13.62 10 14 9 18	Tumeric, Aleppolb	15	10	Min., lub. cyl. dark fil'd "	+ 30½ + 40	18
Santos No. 4 "	8 % 11 %	10 %	Bones, ground, steamed 11/4 % am., 60% bone			Paraffine, 903 spec. gr. " Wax. ref., 125 m. p. 1b	60 36 13	26 21 1/2 8 1/4
COTTON GOODS: Brown sheet'gs, standvd	28	16	Bones, ground, steamed 1¼% am., 60% bone phosphateton Muriate potash, basis	31.00	23.00	Rosin, first run	60 18 ¼	37 121/4
Brown sheet'gs, standyd Wide sheetings, 10-4" Bleached sheetings, st"	75 25	48	Nitrate sode OKer 11	15.50	$\frac{18.00}{4.15}$	PAINTS: Litharge, Amlb	1014	121/2
Brown sheetings 4 vd "	1714	141/9	Sulphate ammonia, domestic Sul. potash, bs. 80% "	*3.90 *17.50	6.00	Paris White, Am100 lb	1.50	2.50
Brown drills standard "	26	1014			13.75	Vermilion, English	10%	1.90
Print cloths, 3814 inch.	22 1/2	14	Spring 100% flour . 190 lbs Winter Spring clear bbls Winter	-†10.90	11.75	White Lead in oil	13 1/2	12%
DAIDY.		101/2-101/4			10.25	Whiting Comrel100 lb	1.25	11 1/2 12 1/2 95
Butter, creamery extras.lb State dairy, com. to fair. Renovated, firsts	44 ¾ 36 38 ½	39 34 35 ½	Corn No. 3 yellow (K.D.) "	- 2.36 ½ - 1.88 ¾	2.37 1/2	PAPER: News roll 100 lb	10	101/4
Cheese, w.m., fresh sp ".	+ 25 ½ 21	23 20	Oats, natural	- 1.67 85¼	1 74	Book M. F	3.75 8 1/2 *70.00	3.00
Eggs, nearby, fancydoz Western firsts	51	33	Wheat No. 2 red bu Corn No. 3 yellow (K.D.) " Malt Oats, natural Rye, No. 2 Barley malting Hay, prime timothy 100 lb Straw, Ig. rye No. 2	+ 1.81 + 1.35	2.40 1.60	News	*70.00 60.00	50.00 50.00 50.00
Western firsts		11	Straw, lg. rye, No. 2 " "HEMP:	89	1.20 65	Wrapping, No. 2 jute.100 lb Writing, ledgerlb	14	8.75 111/2
Apples, evap., choicelb Apricots, Cal. st	121/2	23	Manila, fair cur. spotlb Midway, shipment	*	*301/2	PAINTS: Litharge, Am. lb Ochre, Frean. 100 lb Red Lead, American. lb Vermilion. English. "  "Dry White Lead in oil. "  "Dry Holish oil oil. "  "Dry Holish oil. "  "E P. S. "  "F P. S. "  "APER: News roll. 100 lb Book M. F. lb Book M. F. lb Book M. F. ton Wrapping, No. 2 jute. 100 lb Writing, ledger. "  Wrapping, No. 2 jute. 100 lb Writing, ledger. "  Wrapping, No. 2 jute. 100 lb PIAATINUM. "  PROVISIONS, Chicago: PROVISIONS, Chicago: Beef, live 100 lb	11.75 •105.00	105.00
Currants, cleanded, bbls. " Lemon peel" Orange peel"	20 24 27	23 181/2	HEMP: Manila, fair cur. spot. lb Midway, shipment. HIDES, Chicago: Packer, No. 1 native. lb No. 1 Texas. Colorado. Cows, heavy native. Eranded cows. Country No. 1 steers. No. 1 cows, heavy. No. 1 cows, heavy. No. 1 town, heavy. No. 1 kpt. No.	- 30	30 1/2	PACTINUM.  PROVISIONS, Chicago: Beef, live	- 10.50	8.00
Peaches, Cal. standard "	12	171/2	No. 1 Texas	- 28 - 27	32 1/2 31 1/2	Lard, Middle West " "	- 17.85 - 26.50	$\frac{14.85}{20.95}$
Ib. box	15%	3.00	Branded cows	- 30 23	33 ½ 28	Sheep, live100 lb Short ribs, sides l'se "	- 47.00 - 10.75	42.00 7.75
California stand, loose muscatel, 4-crlb	101/2	8	No. 1 cows, heavy	21 19	28 26	Hams, N. Y., blg. in tes	24.12 27 <sup>1</sup> / <sub>8</sub> 27 <sup>1</sup> / <sub>2</sub>	21.50 21% 23
Prunes, Cal., 30-40, 25- Ib. box	- 70	49	No. 1 Kip.	19 25 35	26 33	RICE: Dom, Fey headlb	18	16
Boracic crystalslb	6.50	5.02½ I 13½ J	UTE, shipmentlb	38	38 33	SALT: Coarse140-lb bag	1.75	1.08
Boracic crystals. lb Carbolic drums. " Citric, domestic. " Muriatic. 18". 109 lbs Nitric, 42". lb	45 82			- 79	131/2	SALT FISH:	•	4.72
Nitrie, 42'lb	2.00 8½ 42	1.50 6½ 47	Hemlock sole, d.h. 2dslbs Union backs, t.r., l.b Scoured oak backs, No. 1 "Belting butts, No. 1, hy."	52 75	75	300-325bbl	30.00 11.00	28.00
Sulphuric, 60'100 lbs Tartaric crystalslb	°90 87½	1.50 78½ L	Belting butts, No. 1, hy. " UMBER:	85 95	89	SILK: China, St. Fil 1st.lb SPICES: Macelb	7.55	9.00 6.99
Nitric, 42"lb Oxalic	91 1/2	4.08	Hemlock Pa., b. pr 1000 ft	34.50	29.00	Nutmegs, 105s-110s	461/2	51 35 23
Alum, lumplb	4 34	1.00	white pine, No. 1 barn, 1x4	60.50	45.50	Pepper, Singapore, black	161/2	16
Alum, lumplb Ammonia, carb'ate dom. " Arsenic, white" Balsam, Copaiba, S. A. " Fir, Canadagal	12	10	& 2ds	75.50	68.00	SPIRITS, Cincinnati gal SUGAR: Cent. 96e . 100 lb Muscova . 100 lb Fine gran, ib ble cest Fine gran, ib gran Fine gran, ib gran Fine gran, ib gran Fine gran F		23 1/4 25 1/4 1.90
Fir, Canadagal	5.75 3.65	6.00 4.10	white, good texture " " Red Gum, 1-inch, lata & 2da	95.00	90.00	Muscova do 89º test " " Fine gran, in bbls. " "	7.50	5.77
Peru Ibb Tolu Tolu Bl-Carb'te soda, Am. 100 lbs Bleaching powder. over 34%	1.10 •2.75	40 2.00	Poplar, 1-in. 7 to 17	57.00	48.00	TEA: Formosa, fairlb	7.50 30 35	7.50 24
Bleaching powder, over 34%100 lbs	2.00	1.75	Poplar, 1-in. 7 to 17 in. w., 1sts & 2ds White Ash, 4/4 1sts Beech 4/4 1sts, 2ds Birch 4/4 1sts, 2ds Lestnut 4/4 firsts, Typress, shop, 1-in Adalog, No. 1-om. 1-in. 100 ft daple, 4/4.1sts, 2ds 1000 ft pruce, 2-in., rand fel. pine, LLA flat Lerry 4/4 firsts Sasswood 4/4 firsts ETALS:	83.00 75.00	65.00 57.00	Best	26 40	40 20 40
Brimstone, crude domton	45.00	45.00	Birch 4/4 1sts, 2ds " "	48.00 75.00 58.00	41.00 65.00	Firsts "	33 44	
Camphor, foreign, ref'd. "	$\frac{2.00}{1.17\frac{1}{2}}$	1.91 84 1/2	dahog. No. 1 com. 1-in. 100 ft	47.00 18.00	50.00 34.00 16.50	Burley Red—Com., shtlb	33	16
Castile soap, pure white. "	98 58 29	1.00 27½ 24	Spruce, 2-in., rand.	58.00 38.00	45.00 32.00	Medium	36 38	17
Caustic soda 75%100 lbs Chlorate potashlb	4.00	7.25	Cherry 4/4 firsts	44.75 140.00	45.00 105.00	Burley colory—Common. "Medium	46 37 40	is
Cocaine hydrochloride or	11.00	7.00	ig iron fdw No o	64.50	45.00	Medium		19 11 ½
Cocoa butter, bulk1b	135.00	115.00	Phila ton basic, valley, furnace. "Bessemer, Pittsburgh. "gray force Pittsburgh. "	34.40 32.00	53.00	Fine Burley colory—Common. "Medium Dark, rehandling—Com. "Medium Dark, export—Common. "Medium "	::::	
Courselver Oil, Norwaybbl Corresive sublimatelb Cream tartar, 99% Creosote, beechwood Epsom saits, dom100 lb Ergot, Russianlb	1.79	1.71 481/2	Bessemer, Pittsburgh. "gray forge, Pittsburgh."	36.60 33.40		VEGETABLES: Cabbagebbl		
Epsom salts, dom100 lb	1.90 3.00 98	1.80 4.25 70	Billets, Bessemer, Ptts. " forging, Pittsburgh"	47.50 60.00	100.00 125.00	Onionsbag Potatoes, newbbl	1.00 2.00	1.50
Sucalyptol	1.35	1.35 16½ S	illets, Bessemer, Pits. forging, Pittsburgh. open-hearth, Phila. wire rods, Pittsburgh. teel rails, hy., at mill fron bars, ref., Phil. 100 lb file blurgh file blurgh file and plates, Pitts eams, Pittsburgh. males, Pittsburgh. males, Pittsburgh. heets, black, No. 28 Pittsburgh.	51.30 57.00	95.00	Onions bag Potatoes, new. bbl Turnips, rutabagas. " White " WOOL—SCOURED BASIS: Ohio and Similar: '# Blood staple. lb	3.75 2.50	3.00 75 75
Fusel oil, refinedgal	6.00	63	iron bars, ref., Phil.100 lb	3.73	38.00 4.659	WOOL—SCOURED BASIS: Ohio and Similar:		75
Benzoin, Sumatra	55 33	45 S 33 T	teel bars, Pitts " "	3.50 2.90	4.50	Blood staplelb	1.68	
Gamboge	*1.15 2.00	2.50 B	eams, Pittsburgh	3.25 3.00 3.00	9.00 4.50	Onto and Similar:  ½ Blood staple	1.45	::
Mastic	1,25	35 561/4 S	heets, black, No. 28 Pittsburgh	5,00	4,50 8,50	Mo., Ind., Ill., & SimAv.:	1.07	::
Shellac, D. C	34 81 48	19½ W	ut Nails, Pitts "	\$.50 4.00	4.00 4.65	Blood clothing	1.60 1.57	::
Tragacanth, Aleppo 1st. "+	2.80 4.25	2.15 B	neets, black, No. 28  "Ittsburgh " Ittsburgh " Itts Nails, Pitts " ut Nails, Pitts "	4.35	4.85	1/4 Blood	1.37	::
Bryot Russian III Bryot Russian III Brotal Russian III Formaldehyde Fusel oil, refined gal Slycerine, C. P. in bulk .lb Sum-Arable, firsts. III Benzoin, Sumartra. Chicle, jobbing lots. Gamboge Gusiac Gamboge Gusiac Mastic Senegal, sorts. Shellac, D. C. Kuarl, No. 1. Tragacanth, Aleppo ist. dodine, resultimed. doform leanthol, cases, bulk orophine Sulph, bulk ox livrate Silver, crystals.	3,30	3.50 4.25 2.90	oke, Conn'ville, oven ton	6,25	10.00	Blood staplelb	1.63 1.58	
orphine Sulph., bulkoz itrate Silver, crystals ux Vomicalb	62%	9.80 I 49% A	Foundry, prompt ship	6.00 7.00 °33	11.00 13.00	% Staple 56's	1.42	:.
ul Vomica 1b ill—Anise " Bay " Bergamot Cassia, 75-80% tech " Citronella " Lemon "	1.05	11 1/2 Ai	opper, lake, N. Y.	131/8	59 15	Common and braid.  Mo., Ind., Ill., & Sim.—Av  ½ Blood staple  ½ Blood clothing  ¾ Staple  ¾ Blood staple  ¼ Blood staple  ½ Blood clothing  ½ Blood clothing  ¾ Blood clothing  ¾ Blood staple  ½ Blood staple  ½ Blood staple  ¾ Staple 56'.8  ¾ Staple 56'.8  ¾ Staple 50'.8  ¾ Blood staple 46'.48'.8  ¼ Blood staple 46'.48'.8  ¼ Blood staple 40'.8  ¼ Blood staple 40'.8  Çommon and braid 40'.8  Evass  Eva	1.32	-::
Bergamot	2.45 5.50 2.25	2.30 6.00 Sr	elter, N. Y.	°26 8.60	27 27 814	Low ¼ blood staple 44's " Common and braid 44's "	1.26	::
Citronella	2.25 49 1,00	1.25 Le 56 Ti 1.10 Ti	n, N. Y	8.05 95	8 1/2 10 3/4	Texas—Average: Good 8 months	1.05	::
Wintergreen, nat, s. b " pium, jobbing lots"	2.50	2.25 MO 24.00 Ne	roundry, prompt ship.  uminum, pig (ton lots)lb atimony, ordinary.  pipper, lake, N. Y.  electrolytic.  ad, N. Y.  n, N. Y.  LASSES AND SYRUPS:  w Orleans, cent.		12.00 W	Common and braid 40's. " Texas—Average: Good 8 monthslb Short 8 months" OOLEN GOODS: Stand. Clay Wor., 16-os.yd Serge. 11-os.	1.50 1.45	
uinine, 100-oz. tinsoz	1.60	75 1.40	ew Orleans, cent.	43	33	Stand. Clay Wor., 16-oz.yd	4.15	2.6714
al ammoniac, lump	1.00	39 8 17½ NA	ommon	67 40	45 35	Fancy Cassimere, 13-oz.	4.1716	2.35 2.871/ <sub>2</sub> 2.60
Citronella	1.10	1.10 Pi 2.00 Ro	-1-	6.50	4.25	Serge, 11-oz	3.50	60
da ash, 58% light. 100 lb	2.20			12.50	14.00   H	Broadcloth, 54-inch	3.20	70 2.65
Means advance. — Mea	ns decline.	Advances	10 Dealless de Co	02 1	42    3	o-inch cotton warp serge ""	85	60

<sup>+</sup> Means advance. — Means decline. Advances 19 Declines 17 Quotations nominal. † Government basis 95% flour in cotton bags. † Average prices of wool at Philadelphia, as adopted by the Council of National Defence.

# BANKING NEWS

Tear

37 121/4 121/2

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16 17 181/3

MAINE, Waterville .- People's National Bank. Martin F. Bartlett, vice-president, is

Massachusetts, Pittsfield.—Berkshire Loan & Trust Co. William H. Sloan, director, is dead.

dead.

Pennsylvania, Chambersburg.— National
Bank of Chambersburg. Robert H. Ross is
now cashier, vice R. H. Passmore, resigned.
Pennsylvania, Kilngerstown.—State Bank
of Kilngerstown. Capital \$25,000. The officers are: W. O. Leitzel, president; William
C. Maurer, vice-president; A. S. Ryland,
cashier; Felix Herb, assistant cashier.
Pennsylvania, Pittsburgh.—People's Na.

PENNSYLVANIA, Pittsburgh.—People's National Bank. George C. Davis, director, is dead.

SOUTHERN.

ALABAMA, Mobile.—First National Bank.
J. W. Wolff is now cashier, vice Charles E.
Willoughby, deceased.

GEORGIA, Columbus.—Muscogee Bank of olumbus. J. D. Neill is to be cashier, vice Columbus.

John Hinds, resigned.

MARYLAND, Baltimore.—German Bank of Baltimore City. Succeeded by the National Central Bank of Baltimore.

SOUTH CAROLINA, Charleston.—Bank of Charleston, N. B. A. M. W. Wilson, vice-president, is dead.

TENNESSEE, Nashville.—Tennessee Hermitage National Bank. John R. Wilson is now cashier; Charles P. Pratt and J. T. Martin, assletant cashiers.

assistant cashiers. TEXAS, Angleton.—Angleton State Bank. Filed amendment to charter increasing capital stock to \$32,000.

tal stock to \$32,000.

Texas, Bryan.—City National Bank. The officers now are: E. W. Crenshaw, active vice-president; W. H. Cole, cashier.

Texas, Comanche.—First State Bank. Capital \$25,000. The officers are: J. E. Grey, president; W. T. Powers, vice-president; E. E. Anthony, cashier.

Texas, Galveston.—City National Bank.

M. P. Jensen is now cashier.

Texas, Pearson, Farmers, & Marchants'

TEXAS, Ranger.—Farmers & Merchants' State Bank. The officers now are: Cull C. Moorman, president; J. B. Alexander and J. M. Gholson, vice-presidents; A. M. Beerman, cashier; O. F. Davenport, assistant cashier.

WESTERN. Montana, Drummond.—Drummond State Bank. J. B. Featherman, president, is dead.

California, Hanford.—First National Bank. H. O. Hickman, cashier, is dead.

Oregon, Independence.—Independence National Bank. R. E. De Armond, cashier, has resigned.

OREGON, Portland.—Peninsula National Bank. Grant Smith is now president, vice Peter Autzen, deceased.

Washington, Ellensburg.—Washington National Bank. W. G. Fudge is now cashier.

Washington, Kirkland.—Kirkland State ank. Glenn M. Johnson is now president Bank. and Q. M. Lamberth, cashier.

# INVESTMENTS

# **Dividend Declarations**

Name and Rate.	Payat	ole.	Bool	
A, T & S F pf, 21/2 s	Aug.	1	<ul><li>June</li></ul>	37
Buff & Sus, 14 q	July	27	July	20
Can South, 11/2 s	Aug.	1	*June	28
Caro P & L, 1/2 q	Aug.	1	July	15
Cent of N J, 2 q	Aug.	1	*July	19
Cuba RR pf, 3	Aug.	1	*June	29
Gt North pf, 1% q	Aug.	1	*July	3
Kan & Mich, 114 q			*July	15
Louis & Nash, 31/2 s			July	19
Mahoning Coal, \$5			*July	15
N Y Central, 114 q			*July	9
Nor Pacific, 1% q			July	5
Norf & W pf, 1 q			July	31
Pere M pr pf, 14 q			*July	15
Pitts & L E, \$2.50			July	24
Reading Co, \$1 q			*July	
Utica C & B, 2			July	

### TRACTIONS

Am L & Trac, 21/2 stk Aug. 1 July 11		Am Am	L	& &	Trac, Trac,	2 ½ 2 ½	$_{stk}^{q}$	Aug.	1	July July	11 11
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Name and Rate.		le.	Bool	
Am L & Trac pf, 11/2 q	Aug.	1	July	11
Bangor R & E, 1/2 q		1	*July	20
Bristol & Plain, 2 q	Aug.	1	*July	24
Cap T (Wash D C), 1/2 ex.		1	July	24
Caro P & L, ½ q			July	
Cities Ser, 1/2 m			*July	
Cities Ser, % stk			·July	15
Cities Ser pf, 1/2 m		1	*July	15
Com'w'th P R L pf, 11/2	Aug.	1	July	17
Duquesne Lt pf, 1% q	Aug.	1	July	1
Mil El Ry & L pf, 11/2 q		31	*July	20
Mon L H & P, 1 q		15	July	31
Phila Co, 75c q		31	*July	1
Phila R T, \$1.25		31	*July	25
Pub S Inv pf, 11/2 q		1	*July	
Ry Lt & Sec, 3		1	*July	15
Ry Lt & Sec pf. 3		1	*July	15
Union St Ry (New Bed-				
ford), 2 q	Aug.	1	*July	18
W Penn Pr pf, 1% q	Aug.	1	July	20
York (Pa) Rys pf. 62%c q		30	*July	20

MISCELLAND	SUUS			
A, G & W I, 5 s	Aug.	1	June	28
Am Beet Sug. 2 q	July	31	July	13
Am Caramel pf, 1 q	Aug.	10	Aug.	1
Am Cigar, 1½ q	Aug.	1	July	15
Am Glue pf, 4	Aug.	1	July	22
Am G & El pf, 75c q	Aug.	1	July	15
Am LaF F E, 11/2 q	Aug.	15	*Aug.	9
Am Malt 1st & 2d pf. 11/4 q	Aug.	1	*July	15
Am Shipbuilding, 1% q	Aug.	1		
Am Shipbuilding, 5 ex	Aug.	1		
Am Shipbuilding pf, 1% q	Aug.	1		
Am-Sum Tob, 21/2 q	Aug.	1	*July	22
Am Util pf, 1 q	Aug.	10	*July	31
Am W W & El pf, 1% q	Aug.	15	Aug.	10
Am Zinc pf, \$1.50 q	Aug.	1	July	19
Ariz Com M, 50c	July	31	July	20
Atlas Pwdr pf, 11/2 q	Aug.	1	July	20
Bar B & Sp 1st and 2d pf,				
1% q	Aug.	1	July	27
Borden's C M, 4	Aug.	15	Aug.	1
Brown Shoe pf, 1% q	Aug.	1	July	20
Burns Bros, 2½ q	Aug.	15	Aug.	1
Burns Bros pf, 1% q	Aug.	1	July	20
Burns Bros Ice 1st pf, 1% q	Aug.	1	*July	15
Burns Bros Ice 1st pf, 31/2				
acc	Aug.	1	July	15
Butte C & Z, 50c	July	30	July	15
Can Convert, 11/4 q	Aug.	15	July	31
Carbon S 2d pf, 6 a	July	30	•July	26
Cedar Rap Mfg & P, % q	Aug.	15	July	31
Cent Leather, 11/4 q	Aug.	1	July	10
Cen Sug pf, 1% q	Aug.	1	July	15
Chevrolet M, 3 q	Aug.	1	July	15
Chi W & F Coal, 5 q	Aug.	1	*July	17
Chi W & F Coal pf, 11/2 q	Aug.	1	*July	17
Cleve S Br, 1	July	31	July	15
Cleve S Br pf, 3	July	31	July	15
Clin Coal, 11/4 q	Aug.	1	*July	26
Clin Coal pf, 1% q	Aug.	1	*July	26
Cluett, P & Co, 11/2 q	Aug.	1	July	20

Cluett, P& Co, 1½ q. Aug. 1
Col G& E, 1 q. Aug. 1
Col G& E, 1 q. Aug. 1
Commonwealth Ed, 2 q. Aug. 1
Cons Coal, 1½ q. July 31
Corn Ex. 4 q. Aug. 1
Cosden & Co, 2½ stk. Aug. 1
Cosden & Co, 2½ stk. Aug. 1
Cosden & Co, 2½ stk. Aug. 1
Dom Coal pf, 3½ Aug. 1
Dom Coal pf, 3½ Aug. 1
Dom Steel, 1½ q. Aug. 1
Du P de N P, 1½ q. Aug. 1
Du P de N P pf, 1½ q. Aug. 1
Ed Elec, Bos, 3 q. Aug. 1
Ed Elec, Bos, 3 q. Aug. 1
Ediseniohr & Br, 1, Aug. 1
Elseniohr & Br, 1, Aug. 15
Elseniohr & Br, 1½ q. Aug. 15
Elseniohr & Br pf, 1½ q. Aug. 15
Elseniohr & Br pf, 1½ q. Aug. 15
Elseniohr & Br pf, 1½ q. Aug. 15 \*July 18 \*July 18
Aug. 1
July 17
\*July 24
July 24
July 15
July 18
\*July 20
\*July 20
\*Aug. 6
\*July 23
July 20
May 31
Aug. 1

Electrical Sec pf, 11/4 q	Aug.	1	
Elgin N Watch, 2	Aug.	1	
Elk Bas P, 12 1/2 c q	Aug.	1	
Eureka P L, 5 q	Aug.	1	
Fajardo Sugar, 21/2 q	Aug.	1	
Farmers Loan Tr, 41/2 q	Aug.	1	
Fed S Ref pf, 11/2 q	Aug.	1	
First Nat Co, 15c	Aug.	26	
Fisher Body pf, 1%	Aug.	1	
Ft Worth P & L pf, 1% q	Aug.	1	
Gal Sig Oil, 3 q	July		
Gal Sig Oil pf, 2 q	July	31	
Gas W & W, \$1 q	Aug.	15	
Gen Cigar, 1 q	Aug.	1	
Gen Motors, 3 q	Aug.	1	
Gen Motors pf, 11/2 q			
Gillette S R, \$2	Aug.	31	
Globe Oil, 1½c m			
Granby C M S & P, 21/2 q	Aug.		
Gt N Paper, 11/2	Aug.		
Halley Sug pf, 1% q	Aug.	1	
Hamilton Tr (Bkn), 3 q	Aug.	1	
Hercules P pf, 1% q	Aug.	15	
Idaho Pwr pf, 1% q	Aug.		
Ill & Power s pf, 1% q	Aug.	15	
Ind Pipe Line, \$2 q	Aug.	15	
	July	29	
Int Agri pf, 11/4 q	July	31	
Int Mer Mar pf, 3	Aug.	1	
Int Nickel pf, 11/2 q	Aug.	1	
Kam Power, 2 q	Aug.	15	
Kellogg S & S, 2 q	July	31	
Kelsey Wh pf, 1% q	Aug.		
Kayser (J) & Co 1st and 2d			
pf. 1% q		1	
77 11 G mt 1	4	•	

May
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\*July 18
July 15
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July 20
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July 15
July 15
Aug. 1
\*July 15
July 31

24 15 15

pf. 1% q ... Aug. 1
Krelly-Sp Tire, 1 q ... Aug. 1
Kress (S H) & Co, 1 q ... Aug. 1
Loft Inc. 1½ q ... Aug. 1
Lowell El Lt. 2½ q ... Aug. 1
Mar W T of A, 25c ... Aug. 1
Miami Cop, \$1 q ... Aug. 1
Miami Cop, \$1 q ... Aug. 1
Midwale Steel, \$1.50 q ... Aug. 1
Midwale Steel, \$1.50 q ... Aug. 1
Midwale Krefin, 1 q ... Aug. 1
Mohawk Min, 50c q ... Aug. 1
Mon L, H & P, 1 q ... Aug. 15

FINANCIAL

## IMPORTS and EXPORTS Financed and Forwarded

# Knanth-Nachod & Kuhne

New York

Name and Rate.	Payab	le	Book	
Morris Plan, 3	A 110	1	July	1
Nash Motors pf, 1% q	Aug.	14		
Sat Carbon 21	Aug.		July	20
Nat Carbon, \$1 q	Aug.	1	*July	
Nat Carbon pf. 2 q	Aug.	1	*July	
Nev-C El pf, 1% q	July	30	*June	
N J Zinc, 4 d	Aug.	10	July	31
New Niq Sugar, com and				
pf, 10 N Butte Min, 25c q	July	30	July	22
N Butte Min, 25c q	July	29	*July	12
Pacific Bk, \$1 q	Aug.	1	July	20
Pacific Coast, 1 q	Aug.	1	*July	27
Pacific Coast 1st of, 114 o	Aug.	1	*July	27
Pacific Coast 2d pf, 1 q	Aug.	1	*July	27
Pacific P & I. of 18/ a	Aug.	î	July	22
Pacific P & L pf, 1% q Packard M C, 2 q	July	31	July	
Penmans Ltd pf, 1½ q	July			
renmans Ltd pr, 1/2 q	Aug.	1	July	20
Penmans Ltd, 1½ q Penn Traffic, 7½c	Aug.	15	Aug.	12
Penn Traffic, 7½c	Aug.	1	July	15
Penn Traffic, 2½c ex Pierce-A M, \$1.25 q Pitts Oil & G, 2 q	Aug.	1	July	15
Pierce-A M, \$1.25 q	Aug.	1	July	15
Pitts Oil & G, 2 q	Aug.	15	*July	31
Plant (T G) pf, 1% q	July	31	July	17
Port G & C pf. 1% q	Aug.	1	July	22
Prairie O & G. 3 g	July	31	June	
Prairie O & G. 2 ex	July		June	
Prairie O & G, 2 ex Prairie P L, 5 q	July		June	
Proc & Gam, 5 q	Aug.	15	July	20
Proc & Gam, 4 stk	Aug.	15	July	20
Dub C Man III 19/ -	Aug.			
Pub S, Nor Ill, 1% q	Aug.	1	July	15
Pub S, N Ill, pf, 11/2 q	Aug.	.1	July	
Pullman Co, 2 q	Aug.	15	July	31
Pyrene Mfg, 25c q	Aug.	1	July	22
Quaker Oats pf, 11/2	Aug.	31	*July	1
Rep I & Steel, 1½ q S Cec Sug pf, 3½ s	Aug.	1	*July	20
S Cec Sug pf, 31/2 s	Aug.	1	July	15
Sapulpa Refin, 12½c q	Aug.	1	July	20
Sears Roebuck, 2 g	Aug.	15	*July	31
Sierra P El pf, 1½ q Stand Milling, 2 ex	Aug.	1	*July	21
Stand Milling, 2 ex	July	31	July	20
Steel Co of Can, 11/2 q	Aug.	1	July	10
Steel Co of Can pf, 1% q	Aug.		July	10
Superior Steel 114 a	Aug.	1	July	15
Superior Steel, 1½ q Superior Steel 1st and 2d	Aug.	1	July	10
Superior Steel 1st and 20				
pf, 2 q Taylor W I & S pf, 1% q	Aug.		Aug.	1
Taylor W I & S pr, 1% q	Aug.		July	24
Texas Power, 1% q	Aug.	1	July	20
Twenty-third Ward, 3	Aug.	1	July	26
U Drug 1st pf, 87 1/2 c q	Aug.	1	July	15
U S Rubber 1st pf. 2 q	July	31	*July	15
U Verde Ext Min, 50c q	Aug.	1	*July	3
U Verde Ext M, 25c ex	Aug.	1	*July	3
Va-Car Chem, 1	Aug.	1	*July	
West'house E & M, 87 1/2 c q	July	31	June	
West A B, \$1.75 q	July	31	July	
West'house E & M 87140 o	Tuly	21	June	
West'house E & M, 87 1/2 c q Wheel Mold & Fdr, \$2 q.	Auc	91	Tule	
Willyg-Overland 250	Aug.	1	July	
Willys-Overland, 25c q	Aug.	1	July	20

\* Stockholders of record.

#### DIVIDENDS

#### INSPIRATION CONSOLIDATED COPPER CO.

The Directors have declared a dividend of \$2.00 per share, payable Monday, July 29, 1918, to stockholders of record at 3:00 o'clock P. M. Friday, July 12, 1918.

J. W. ALLEN, Treasurer.

New York, N. Y., June 27, 1918.

BORDEN'S CONDENSED MILK COMPANY
Common Stock Dividend No. 46
The regular semi-annual dividend of 4% has been declared on the Common Stock of this Company, payable August 15, 1918, to Stockholders of Record August 1, 1918. Books do not close. Checks to be mailed.

F. D. SHOVE, Treasurer.

#### GREENE CANANEA COPPER CO.

42 Broadway, New York, N. Y.

42 Broadway, New York, N. Y.

The Board of Directors of the Greene Cananea Copper Company has declared a dividend of \$2.00 per share upon its Capital Stock of the par value of \$100.00 per share, payable on August 26, 1918, to the holders of such shares of record at the close of business at \$2.00 o'clock P. M., Friday, August 9, 1918.

The dividend is payable only upon the \$100.00 shares into which the Capital Stock is divided. All stockholders who have not converted their holdings into shares of \$100.00 par value should do so without delay in order that they may receive their dividend promptly.

The transfer books will not be closed.

New York, July 25, 1918.

New York, July 25, 1918.

J. W. ALLEN, Treasurer.

# Credit Information DUITE Ledger Interchange

T is fortunate that with the entry of our country into the world conflict there came the sane decision to weld the armies of the Allies into a single, homogeneous mass, controlled and energized by one dynamic master-mind.

It is fortunate that so many great peoples, each cherishing its own right of sovereignty, could still see the common good as the supreme consideration, and could, and did, commit their utmost power and strength into the hands of a single, wisely chosen leader.

This momentous action marks a development in the moral character of nations. It marks the decline—perhaps the end—of national jealousy, suspicion, and distrust.

On a grand scale, it breathes the same spirit that is slowly, but surely, spreading through the channels of trade; that has torn away the false glory of shrewdness and of sharp practice; that has drawn the men of trade closer together, and has taught them the surprising worth of generous confidence and unselfish helpfulness.

R. G. Dun & Co.

The Mercantile Agency

